



E.I.D. - Parry (India) Limited

Regd.Office : Dare House, 234,N.S.C. Bose Road, Parrys Corner, Chennai 600 001, India.

Tel : 91.44.25306789 Fax : 91.44.25341609 / 25340858

CIN : L24211TN1975PLC006989

Website : www.eidparry.com

May 24, 2024

BSE Limited

1st Floor, New Trading Ring,
Rotunda Building,
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai – 400 001.

Scrip Code: 500125

National Stock Exchange of India Limited

Exchange Plaza, 5th Floor,
Plot No. C/1, G. Block,
Bandra Kurla Complex,
Bandra (E),
Mumbai – 400 051.

EIDPARRY

Dear Sir/ Madam,

Subject: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015 – Investor Presentation

With reference to captioned subject, we enclose a copy of the Investor Presentation to be made to the investor/analyst in connection with the audited financial results for the quarter / year ended March 31, 2024, for your information and records.

Thanking you

Yours faithfully

For E.I.D. - PARRY (INDIA) LIMITED

**Biswa Mohan Rath
Company Secretary**

Encl: a/a

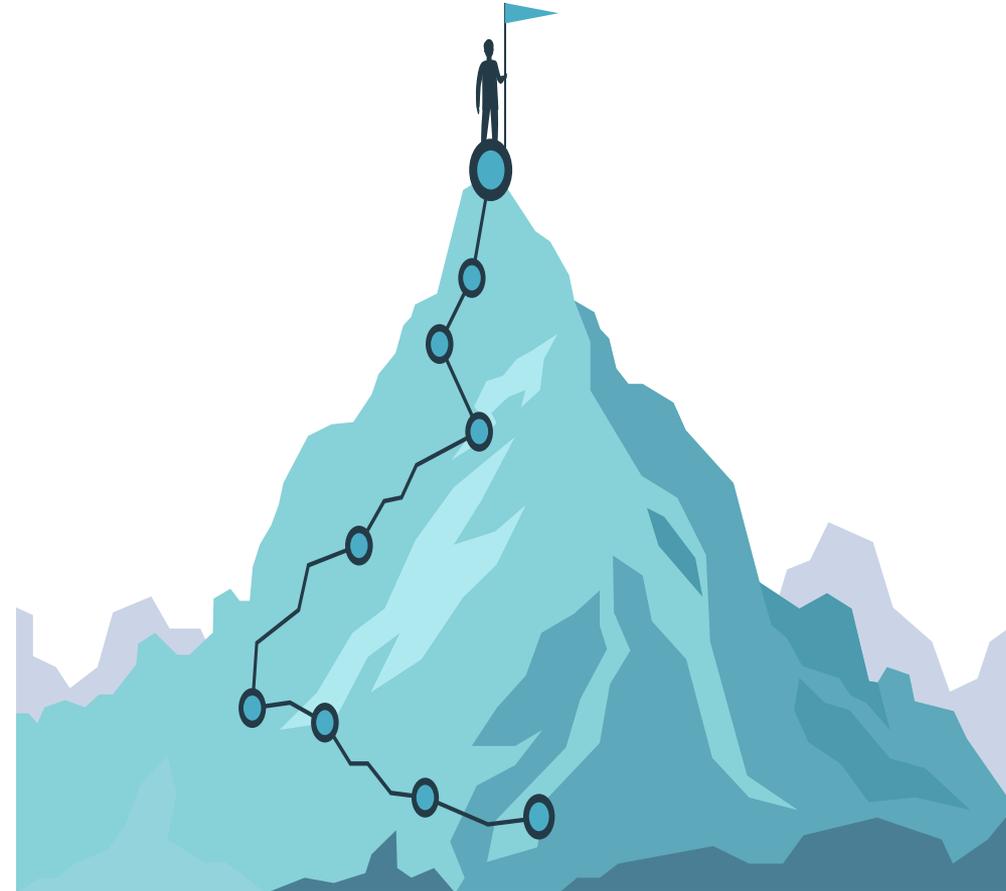


murugappa



**FY 23-24 Performance
Investor presentation
May 2024**

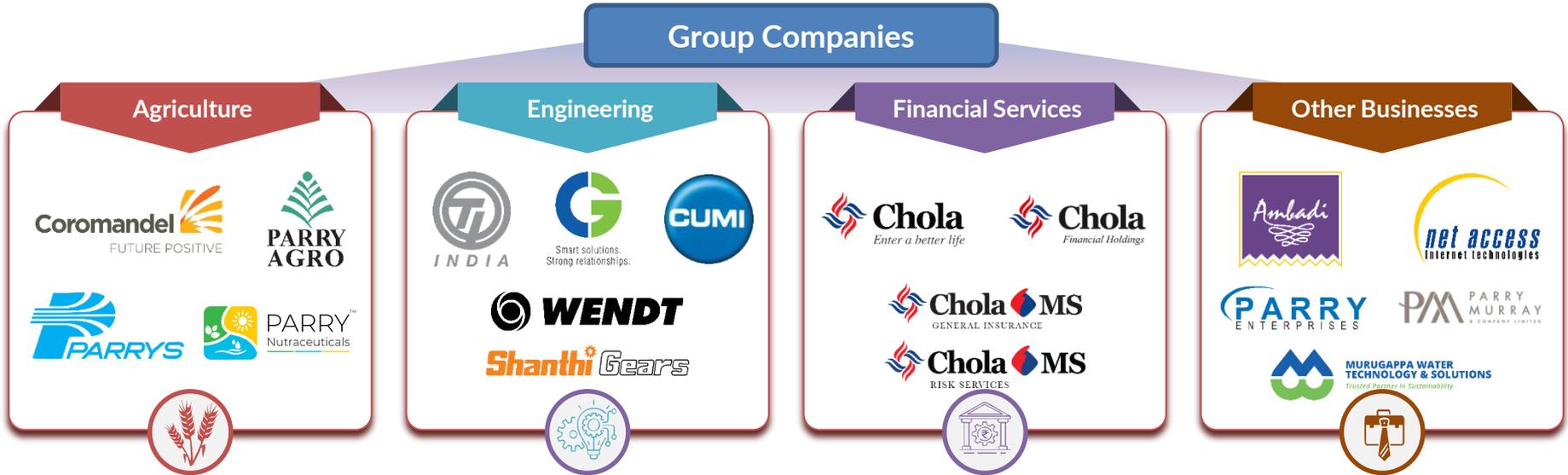
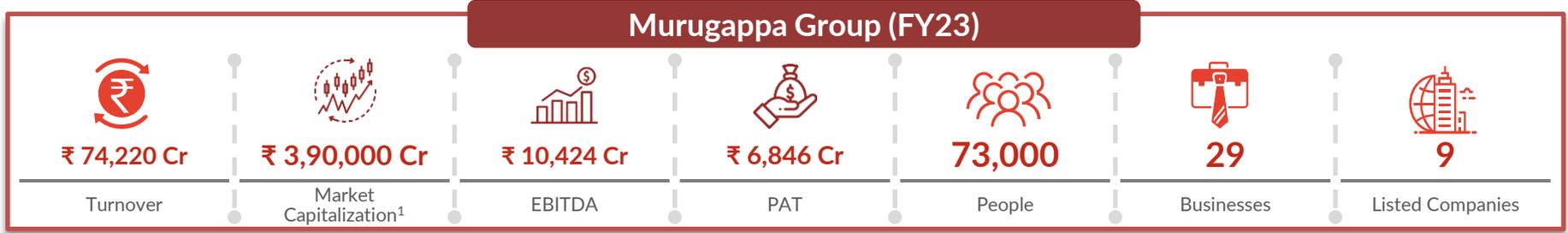
E.I.D. - Parry (India) Ltd.



Certain statements made in this document may constitute forward-looking statements. These forward-looking statements are based on the currently held beliefs and assumptions of the management of the Company, which are expressed in good faith and, in their opinion, reasonable.

However, these forward-looking statements are subject to certain risks and uncertainties that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements.

EID Parry will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.



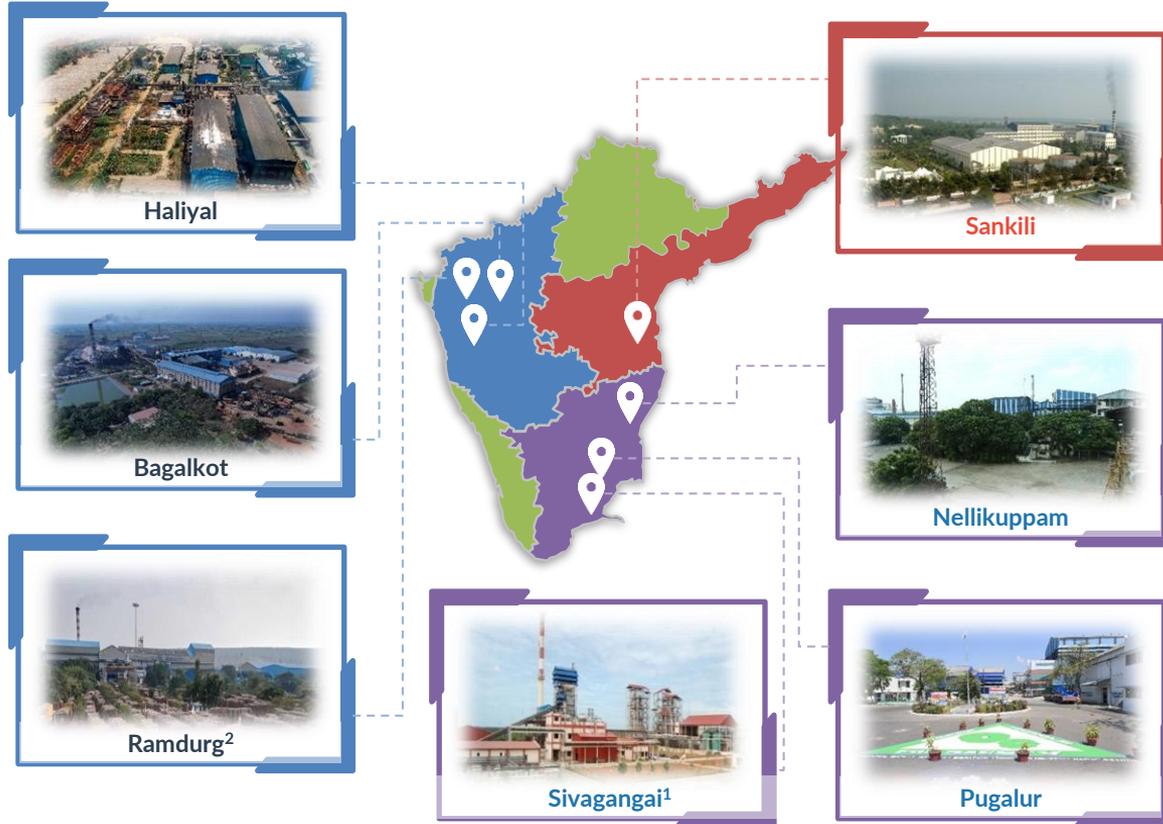
¹ As on 17th May 2024

One of the leading sugar companies in India

<p>First company in India to Produce Sugar</p>	<p>Chennai Headquartered</p>	<p>India's Leading Listed ESG Entity By Dun & Bradstreet</p>	<p>Market Leader in Southern India</p>
<p>2300+ Employees</p>	<p>~40.8K TCD Sugarcane Crushing Capacity</p>	<p>140 MW Co-generation Capacity</p>	<p>417 KLPD Distillery Capacity</p>
<p>23 Lakh+ Acre, Command Area</p>	<p>1.5 Lakh+ Farmer Partners</p>	<p>1 Refinery</p>	<p>3,000 TPD Refinery Melting rate</p>
<p>₹ 11,280 Cr Market Cap as of 17 May 2024</p>	<p>₹ 7,355 Cr* Consolidated Revenue (FY24)</p>	<p>₹ 387 Cr* EBITDA (FY24)</p>	<p>₹ 195 Cr* PBIT (FY24)</p>

* Consolidated Financials excluding Coromandel International Limited

EID Parry has 6 sugar plants & 1 standalone distillery across 3 southern states



Location	Sugarcane (TCD)	Power (MW)	Distillery (KLPD)
Nellikuppam (TN) *	7,500	25	75
Pugalur (TN)	4,800	22	
Sivagangai (TN)			64
Sankili (AP)	5,000	16	168
Haliyal (KN) *	12,000	49	50
Bagalkot (KN)	6,500 [#]	16	60
Ramdurg (KN)	5,000	13	
Total as of March 2024	40,800	140	417

[#] Expanded at Bagalkot ~ 500 TCD

*Distillery expansions in FY'25:

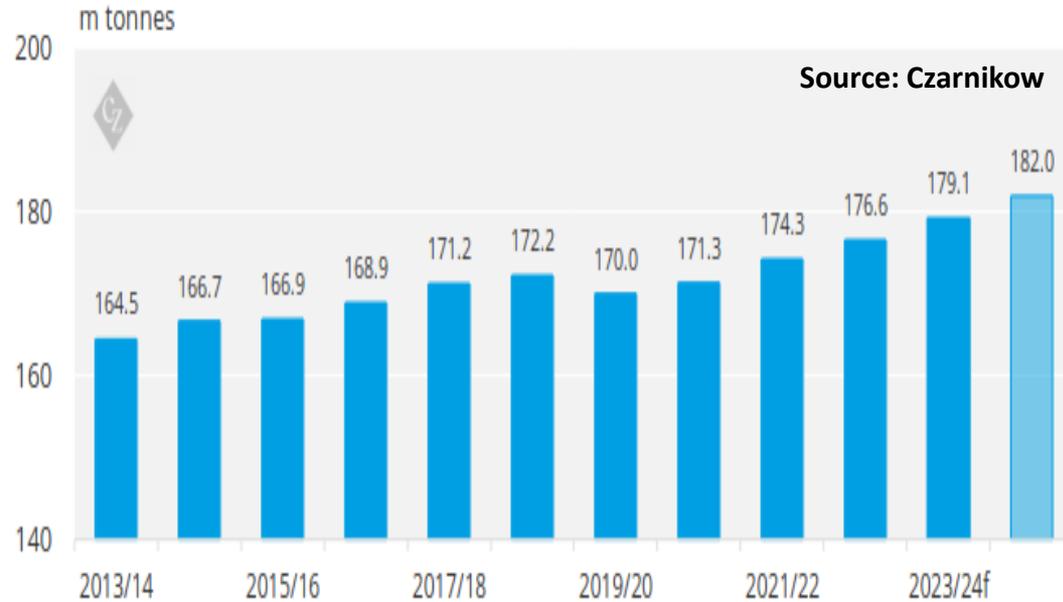
- Haliyal 120 KLPD commenced production in Q1 FY'25
- Nellikuppam 45 KLPD is in progress

¹ Only distillery; ² Leased unit; TCD – Tonnes crushed per day, MW – Mega Watt, KLPD – Kilo Litres per Day

Sugar & Biofuel Industry



Global Sugar Consumption



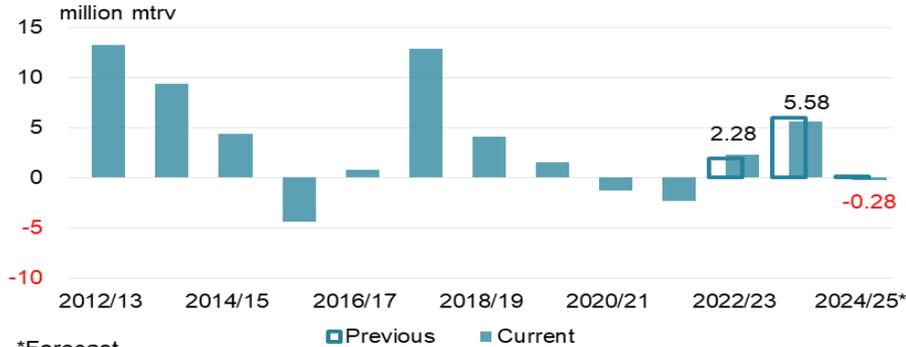
Global consumption continues to grow in line with population – will exceed 180 MMT in FY 25.

Global sugar production is slated to fall from last year due to lower production at Brazil, partially offset by increase in EU & Thailand.

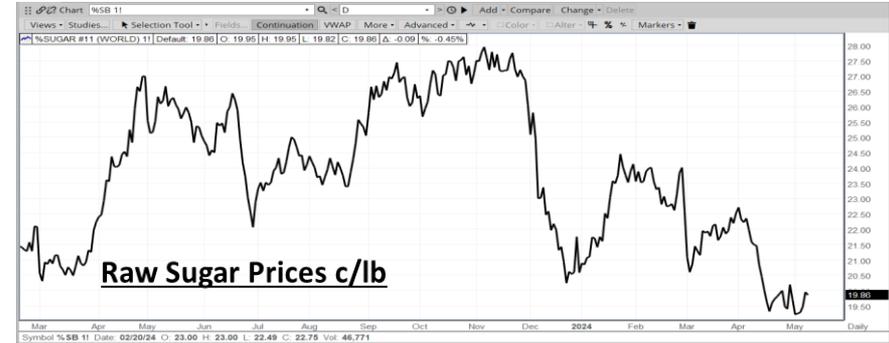
Lower Ethanol prices in Brazil due to Petrobras policy, is incentivising mills to maximise their sugar mix.

Prospects of good monsoon and higher cane price in India & Thailand is expected to improve sugar production over last year.

Global sugar balance



*Forecast
Source: S&P Global Commodity Insights



Source : ICE

- Global Supply & Demand projected – with minimal deficit of 278K MT.
- Consumption expected to grow at 1.3 - 1.6%.
- Brazil production expected to be lower than last year.
- EU and Thailand expected to have higher production.
- Prospect of good monsoon in India expected to improve production.
- After high volatility in FY24, global raw sugar prices have moderated.

Key Policies	SY 20-21	SY 21-22	SY 22-23	SY 23-24
MSP- (INR/kg)	31	31	31	31
FRP- (INR/MT)	2850 for 10.00% recovery	2900 for 10.00% recovery	3050 for 10.25% recovery	3150 for 10.25% recovery
Release quota for Domestic Sales	Yes	Yes	Yes	Yes
Sugar Exports	6 MMT (MAEQ)	11 MMT (OGL)	6MMT up to May 2023 (Quota)	-
OMC Ethanol	B Hy, Syrup & Grain	B Hy, Syrup & Grain	B Hy, Syrup & Grain	B Hy, Syrup & Grain *

- * Syrup/B Hy diversion to Ethanol restricted from 7th Dec 2023 and subsequently on 15th Dec 2023, allowed 17 LMT of Sugar diversion (as B Hy) across the country.
- FRP for SY 24-25 is INR 3,400/MT for 10.25% recovery.

Sugar Year	UOM	Opening Stock	Season Production	Diversion to Ethanol	Domestic Consumption	Exports	Closing Stock
2022-23	LMT	62	363	38	270	61	55
2023-24(E)	LMT	55	340	20	285	0	90

Compared to earlier estimates, key growing states of Karnataka and Maharashtra witnessed an increase in yield per hectare on account of unseasonal rains. Considering the same, and the expected high closing stock of 90 LMT, the industry has requested the government to reinstate the original ethanol blending program.

Ethanol



Restriction in SY 23-24

Expected diversion for Ethanol in **SY 2023-24** is ~ **20LMT of Sugar** (against 38LMT diverted in SY 2022-23). Overall blending is 12% as of March'24.

20% Blending

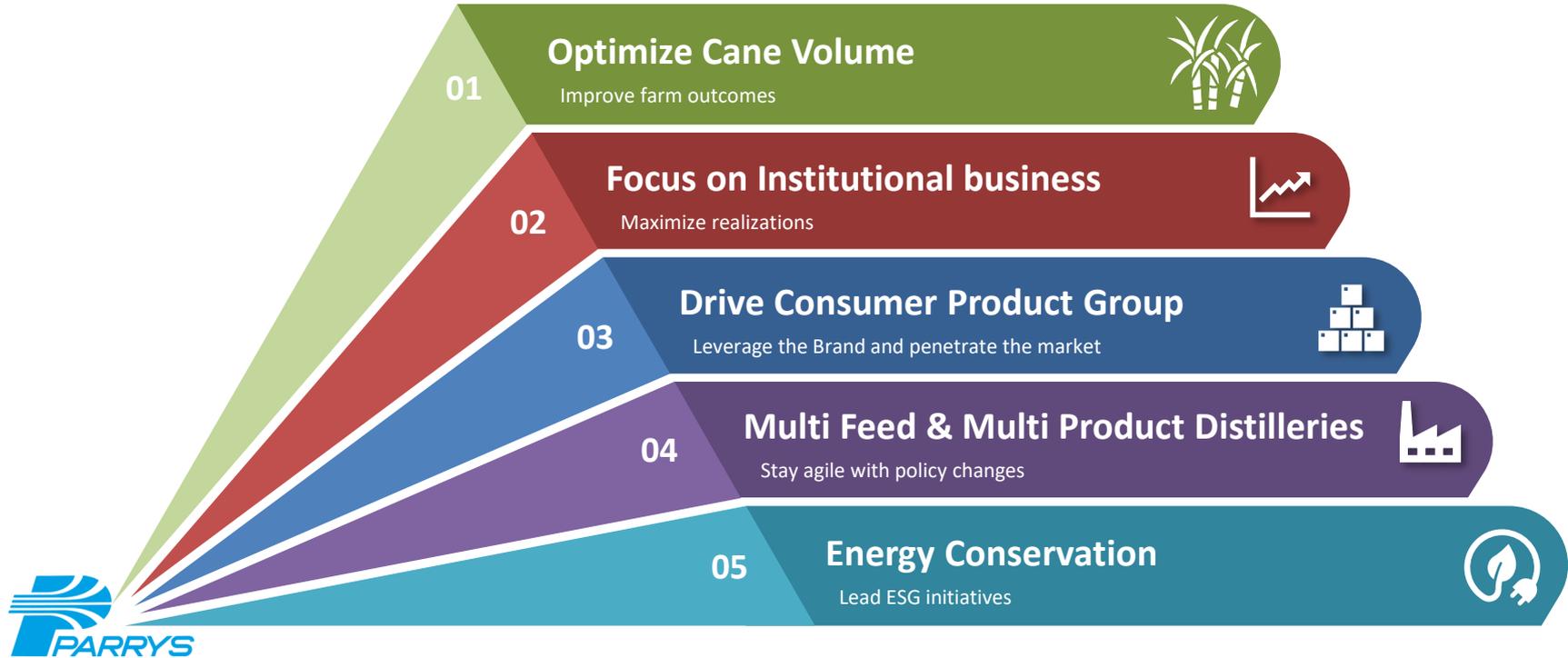
E20 petrol is available at 12,000 fuel retail outlets and the government targets a pan-India rollout by 2025.

Latest Policy update

Syrup/B Hy diversion to Ethanol restricted from 7th Dec 2023 and subsequently on 15th Dec 2023, allowed 17 LMT of Sugar diversion (as B Hy) across the country. Additional 10LMT has been allowed in April'24 for supply in Q3 of FY'25.



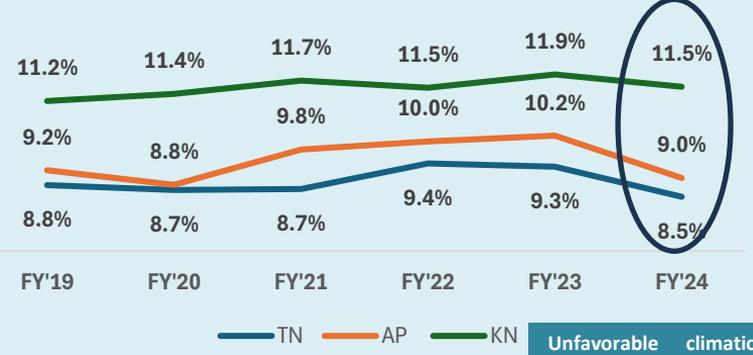
Sugar Strategies



Cane Crush [LMT]



Gross Recovery [%]



Unfavorable climatic conditions resulting in drop in recovery and yield

Yield Tons/Acre



Institutional sales volume [LMT]



Institutional Realization [INR/KG]



Top Customers



Product Portfolio – B2B Business

Plantation White Sugar / Refined Sugar

for

Beverages,
Confectionery, Biscuits,
Sweet Making

Graded Sugar

for

Pharmaceutical & Food
segment

Brown Category

for

Wellness Industry
Premix Products
Dairy Category

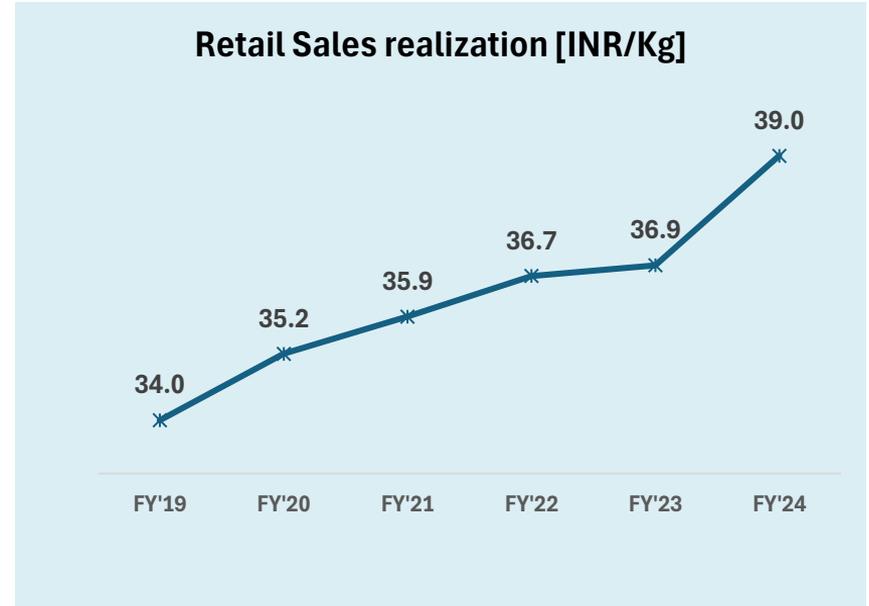
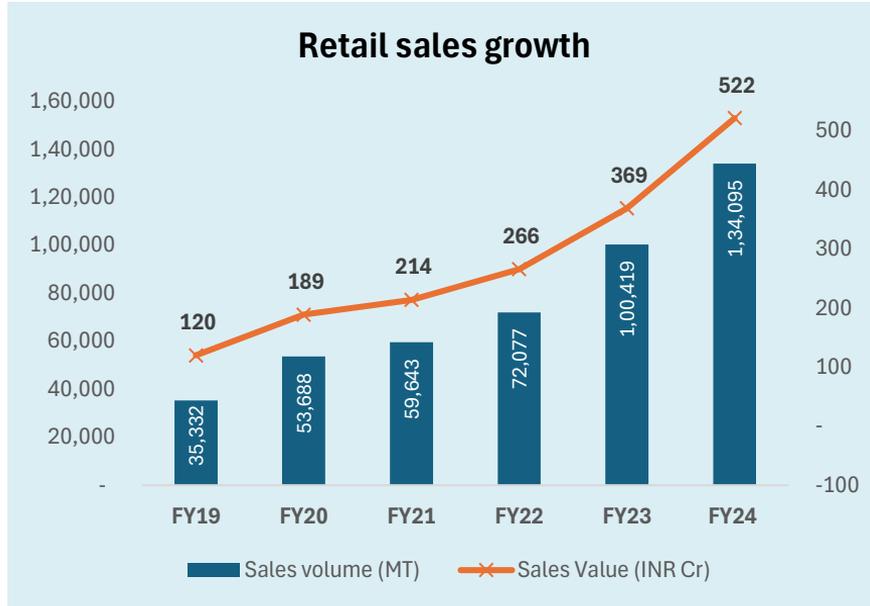
Speciality Sweetener

for

Gummies, Chocolates,
Cookies, Beverages

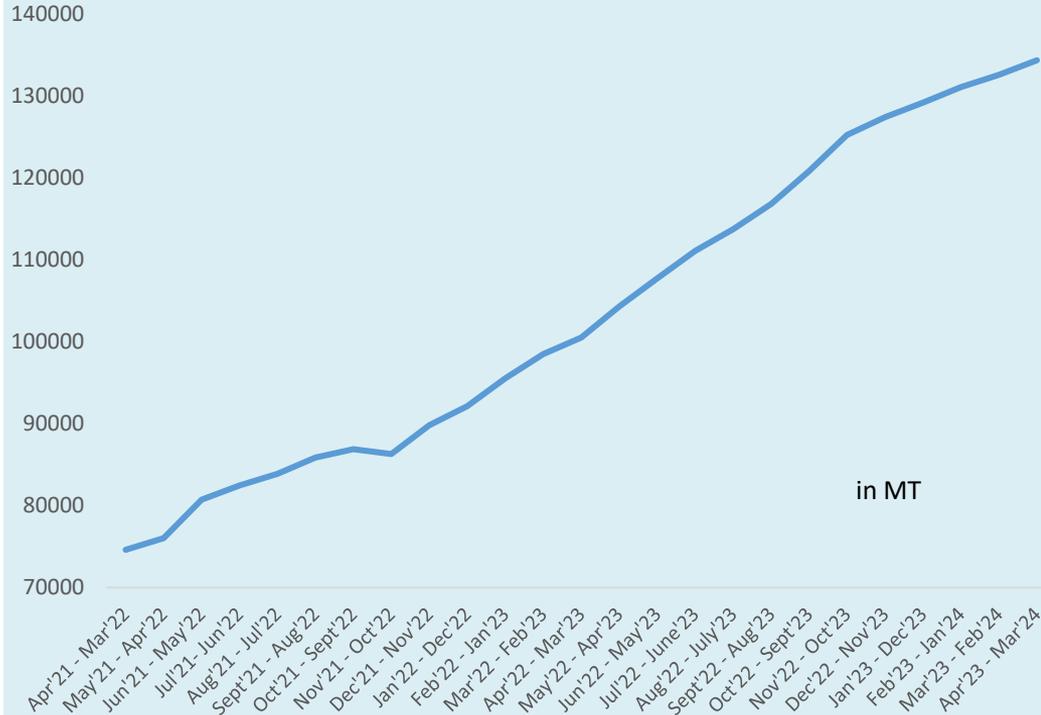
Aspiration for sweetener as a food ingredient

- Maximize and grow the Refined / Pharma Sugar Business
- Health and wellness segment has been identified to focus on specialty sweetener business
- Focusing on Brown sugar and Jaggery as alternate sweetener
- To become a sweetening solutions provider for B2B Customers



1. Retail sweetener volumes have grown from 0.35 LMT in FY19 to 1.34 L MT in FY24 (CAGR of 31%)
2. Sales value growth has been from INR 120 Cr in FY19 to INR 522 Cr in FY24 (CAGR of 34%)
3. Across all channels, Parry's enjoys a market share of more than 60% in the branded sweetener market (South)

Moving Average Trend - April'21 to Mar'24



Number of distribution outlets



More focus on Browns and Premium segments



First base pack to convert consumers from loose to branded

W&C @ INR 45



Step up to branded white sugar

WL @ INR 60



Premium imagery sugar PPRS

PPRS @ 70



Superfine

Superfine @ 75



Launched in March '24

Parry's Gold Premium brown sugar

Gold @ 80



Natural Brown Sugar

Amrit @ 100



Parry's Jaggery

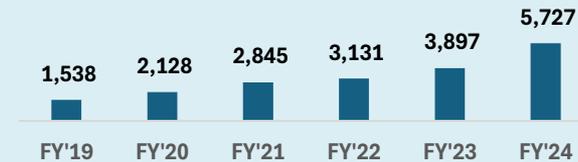
Jaggery @ 110



Superior Health Benefit

Low GI @ 120

Brown Sales [Jaggery + Amrit]



Loose Sugar- @ INR 33-35

Price points mentioned here represent the MRP/Kg of each product

Our presence in branded sweetener market -South





Distribution Growth

- Focus in South India
- Consolidate in Metro, Class 1 and Class 2 towns
- Ecommerce – South & West play
- Start inroads in pockets of West & East India



Brand Building

- Rigorous consumer research to understand need-gaps
- Focused communication build up on Brand equity
- In-store visibility prop up
- Celebrity advocacy



E-Commerce & digital

- Drive value-added products across E-Commerce
- Expand across the country in phases
- Leverage digital marketing through FB & Insta



Portfolio Build-up

- Build portfolio of next gen sweeteners to straddle across price points and to meet consumer's basket requirements fully.
- Further strengthen in-house capability to generate, test, validate new ideas – prototyping, feasibility testing and technology transfer



Pack Strategy

- Build packs for each channel
- Drive low-unit packs to generate trials and penetrate markets
- Expand into HORECA



Sourcing, Supply chain, co-packing

- Tie up with other mills & jaggery producers for insourcing of sugar and sweeteners
- Improve efficiencies in packing and supply chain with scale up of volumes
- Get into co-packing arrangements close to new markets

Consumer products play presents the next phase of growth opportunity for EID



1. Packaged staples has a large Total Addressable Market (TAM) of ~ INR 9 L Cr
 - Highly unorganised with only a few pan-India players
2. Overall branded penetration is less than 20%.
 - Significant growth expected with consumers preferences shifting towards branded products
 - Coincides with India's overall growth and expansion of the consumption class
3. Parry's brand presence and the strong foundation laid through the sweeteners to be leveraged
 - To further build on the capability to 'brand the unbranded'
4. Aspiration to capture >10% of the kitchen shelf in every household in South India



Millets

Parry's Staples product catalogue

Enjoy iron-rich goodness in every meal



Pulses

Power of proteins in every meal

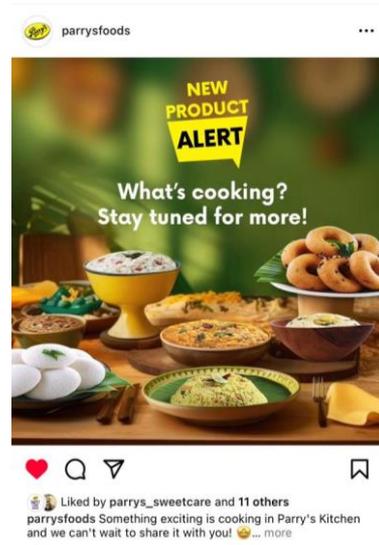
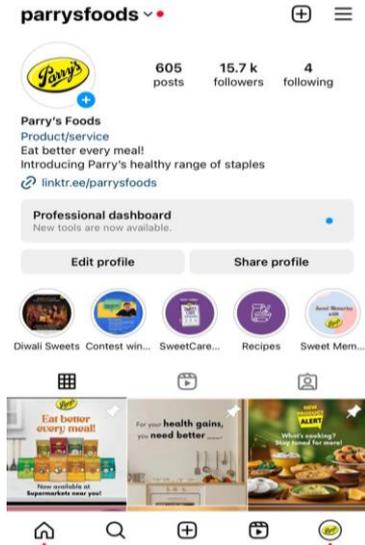


Rice

Healthy fibre in every meal

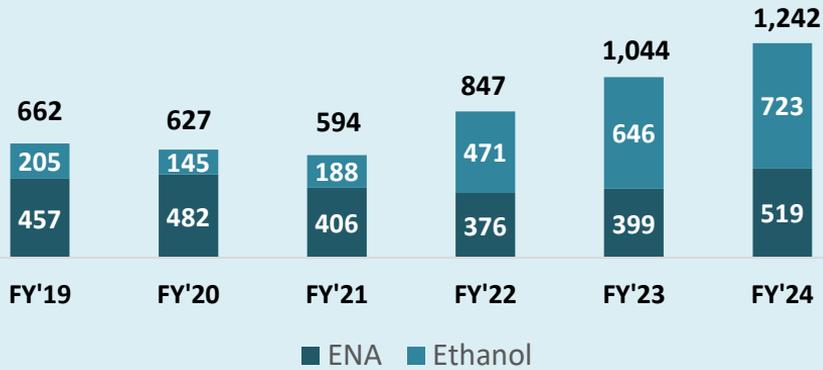


A few snippets of the Staples Launch



- Trial launches executed in Chennai and other TN markets between July'23 to Dec'23 which culminated in the commercial launch across Tamil Nadu in Jan'24
- April'24 - Launched in Andhra Pradesh, Telangana and Karnataka
- Sourcing tie-ups, Distributors onboarding, and team strengthening activities currently being undertaken
 - Currently products being sourced directly from the millers with a plan to go up to the farmers soon
- Product development for several new products is in the innovation pipeline with straight grains and value-added categories like ready-to-cook health mixes, millet-based idli/dosa batters and more.

Distillery Volume [LL]

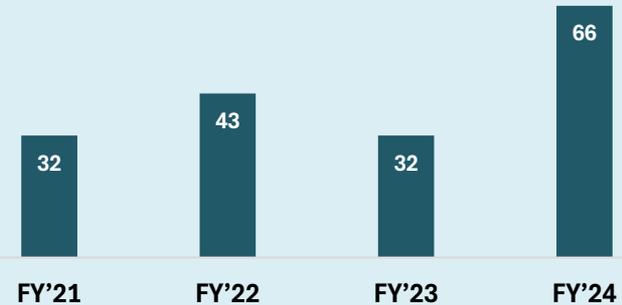


Distillery Realization [INR/Ltr]



- ✓ Ethanol volumes being maximized to capitalize on the EBP opportunity
- ✓ Capacity expansion completed at Haliyal (120klpd) in Q1 FY'25 and underway at Nellikuppam (45klpd)

PBIT INR Cr



E.I.D. - Parry (India) Limited is being listed as **'India's Leading Listed ESG Entity'** by **Dun & Bradstreet**

Water Conservation



- Reduced water drawl by **15%** in FY'24 [18.30 KL] compared to FY'23 [21.2 KL], despite increase in alcohol production.
- Commissioning of Condensate polishing units [CPU] at Pugalur, Bagalkot and Ramdurg.
- 16 Nos of Rainwater harvesting recharging pits at Nellikuppam
- Construction of bio septic tank @ Bagalkot and consequent use of water for gardening / irrigation purpose

Greenery development through planting of saplings



- **45 acres** at Nellikuppam
- **18 acres** at Pugalur
- **92 acres** at Haliyal

Energy from renewable fuel instead of fossil fuel



- Bagasse Pellets used: 5831 MT. This helped us to save 7745 MT of coal
- 3,720 MWh solar power utilized, reducing grid dependence.
- 1586 Lakh Units Green Power 'exported' to the State electricity grid.

Empowering communities & restoring ecosystems through Project NANNEER

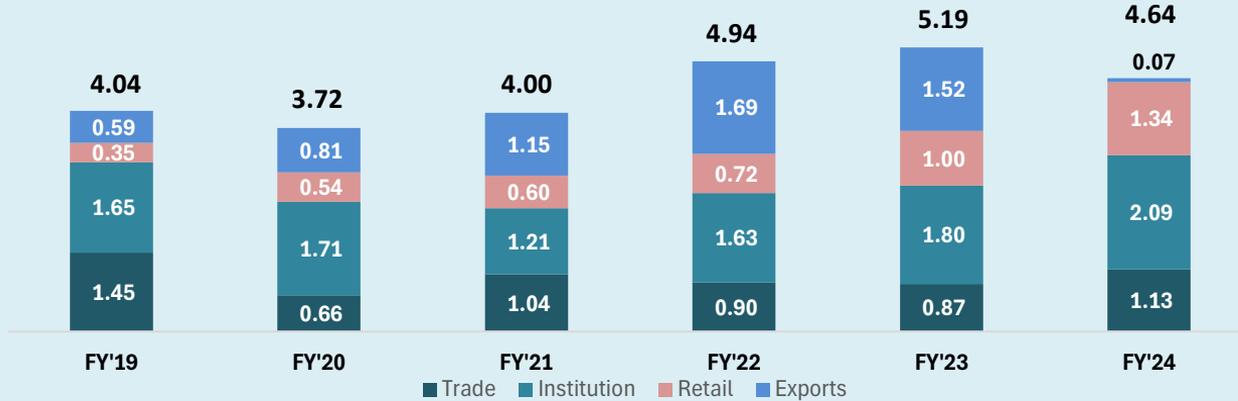


- The Company made a pioneering leap towards community water resource management projects through its flagship Project NANNEER
- Under the first phase, seven lakes and ponds in Oonaiyur area (Pudukkottai and Sivagangai district in TN) were desilted across 250 acres (depth of 1-3 meter)
- Under the second phase, twelve lakes and ponds (in the Cuddalore, Tiruppur, Villupuram and Erode districts in TN) were desilted across 127
- The excess desilted soil was utilized to create islands in each of the water bodies. Close to 1100 Million Liters were conserved in Phase 1 and 2.
- Currently third phase being planned in TN, KN and AP.
- The Company aims to achieve Ten Billion liters of water holding capacity through Project NANNEER by the end of 2026.



COMPANY PERFORMANCE

Sugar Sales mix [LMT]

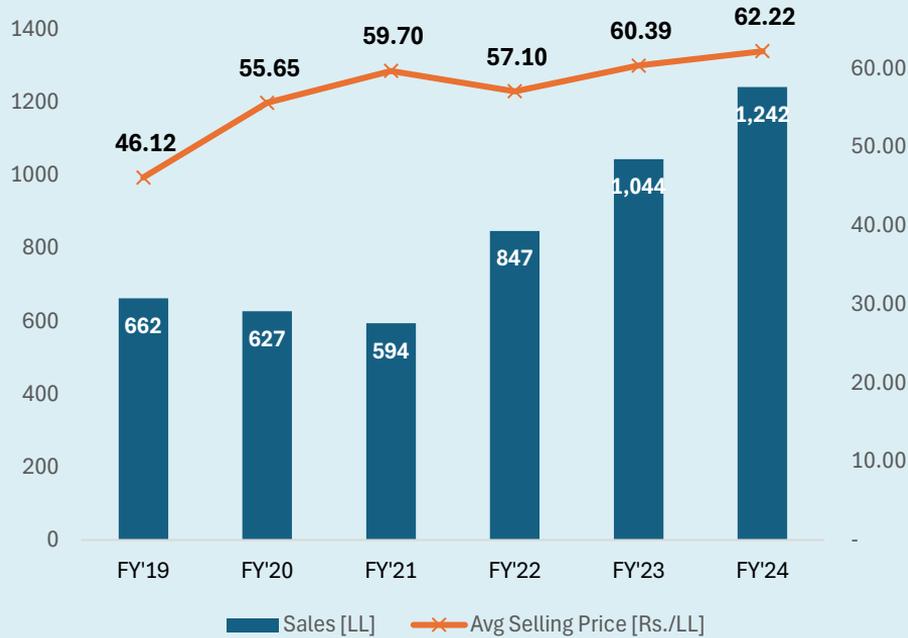


- Better sales realization.
- Drop in volume due to prohibition on exports and withdrawal of incentive for diversion to Syrup / B Hy.

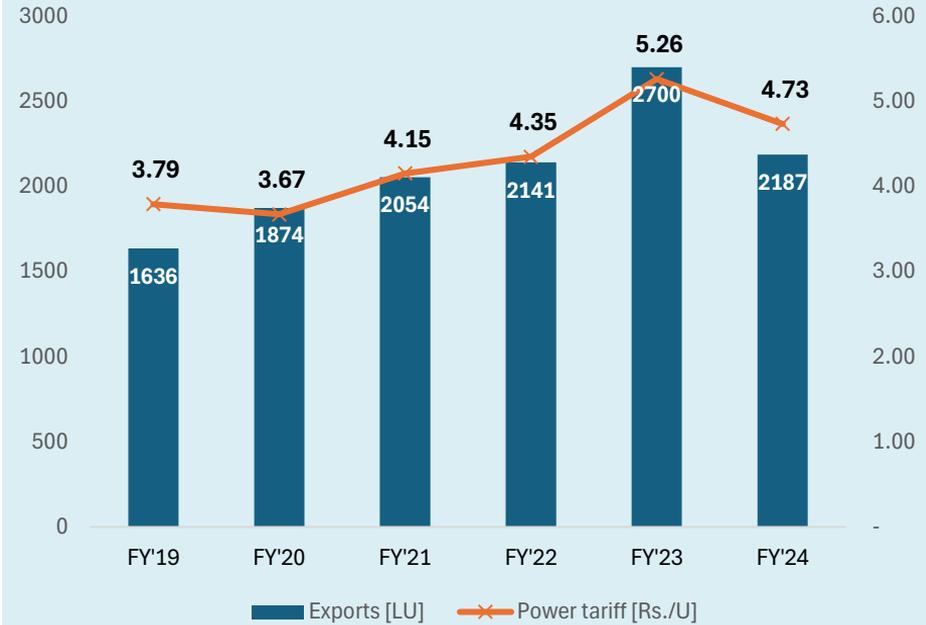
Average Realization [INR/Kg]

Channels	FY'19	FY'20	FY'21	FY'22	FY'23	FY'24
Retail	34.0	35.2	35.9	36.7	36.9	39.0
Institution	32.3	33.6	34.5	35.3	36.9	38.0
Exports	29.5	31.4	34.0	33.5	36.0	38.6
Trade	29.5	32.6	32.7	33.1	33.2	35.6

Distillery sales [LL] and Avg realization [INR/Ltr]



Power Export [LU] and Power Tariff [INR/U]



FY'24: Commissioning of 120 KLPD multi feed distillery in Sankili led to higher sales volumes.

EID Financial Performance	FY'19	FY'20	FY'21	FY'22	FY'23	FY'24
Revenue from Operations	1,845	1,875	2,024	2,489	2,895	2,809
EBIDTA	414	235	1,271	478	416	307
PBIT (Before Exceptional)	57	116	436	372	392	159
PBIT	301	116	1,151	358	281	159
PBT	187	(20)	1,058	312	245	115
PAT	163	2	865	284	197	107
EID Segment Revenue	FY'19	FY'20	FY'21	FY'22	FY'23	FY'24
Sugar	1,387	1,377	1,501	1,833	2,025	1,865
Co-generation	72	83	90	101	171	114
Distillery	317	357	362	491	644	799
Sugar Segment	1,776	1,817	1,953	2,425	2,840	2,778
Nutraceuticals	69	58	71	64	55	31
Total Revenue	1,845	1,875	2,024	2,489	2,895	2,809
EID Segment Results	FY'19	FY'20	FY'21	FY'22	FY'23	FY'24
Sugar	(87)	(8)	75	92	151	34
Co-generation	(35)	(37)	(21)	(13)	(18)	(75)
Distillery	27	61	32	43	32	66
Sugar Segment	(95)	16	86	122	165	25
Nutraceuticals	2	(8)	5	4	4	(10)
Dividend from CIL	115	62	305	199	199	99
Other Unallocated	279	46	755	33	(87)	45
Total PBIT	301	116	1151	358	281	159

INR Cr

FY'19 PBIT includes

- Sale of Bio Products division and Parry America to Coromandel International (INR 244 Cr)

FY'21 PBIT includes

- One-time profit on sale of stake in Coromandel International [INR 827 Cr]
- Incremental dividend [INR 98 Cr].
- Loss on account of Impairment & relocation cost of asset to Haliyal [INR 112 Cr]

FY'23 PBIT includes

- Provision for impairment of investment in subsidiaries amounting to INR 155 Cr

FY'24

- Increase in cane cost, drop in recovery & yield due to climatic conditions, restriction in sugar diversion for ethanol has led to drop in PBIT.

CFC/Ton [INR/MT]



EBITDA/Ton [INR/MT]



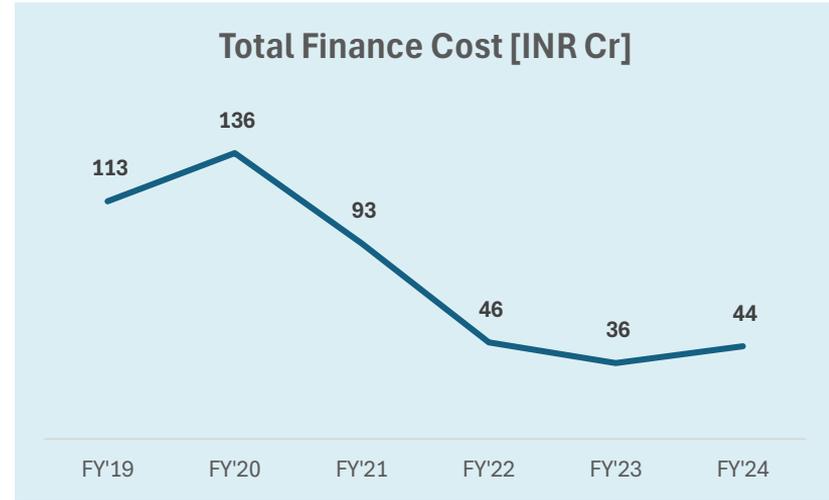
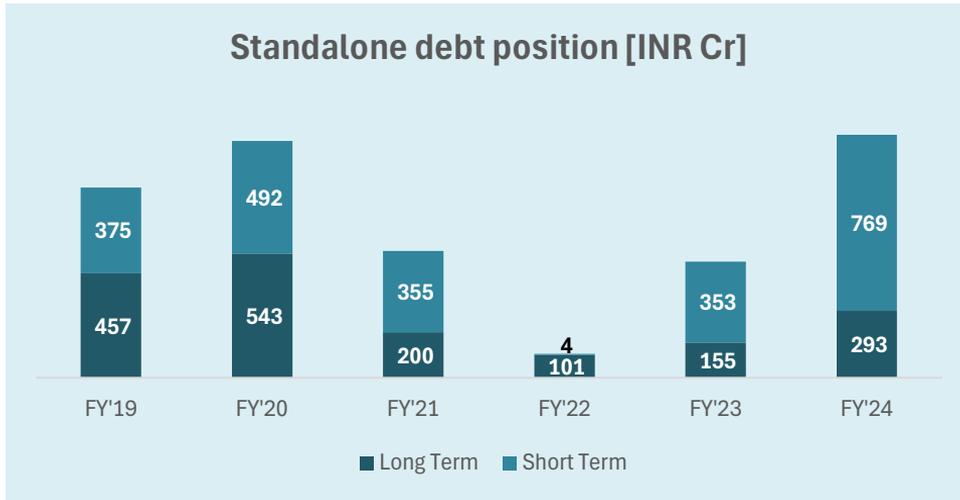
Increase in Cash Fixed Cost in FY'24 majorly due to:

- Manpower capability building for project expansion and new business
- CPG infrastructure building
- Special repairs undertaken in major plants

Lower cane volume by 1.7 LMT over last year further contributed to the increase in CFC/MT.

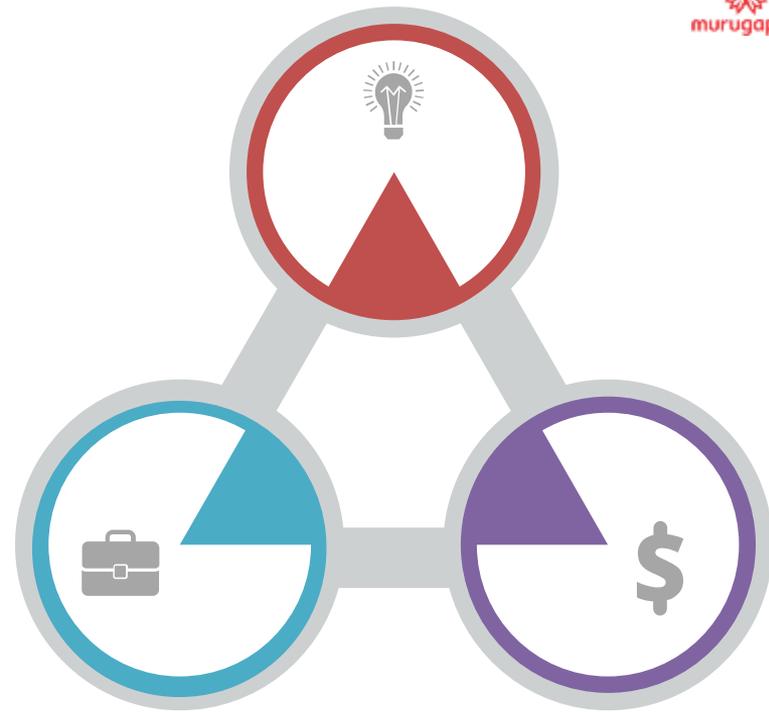
Increase in cane cost, drop in recovery & yield due to climatic conditions, restriction in sugar diversion for ethanol has led to drop in EBITDA.

The benefits on expansion of distillery capacities are expected to flow in FY'25



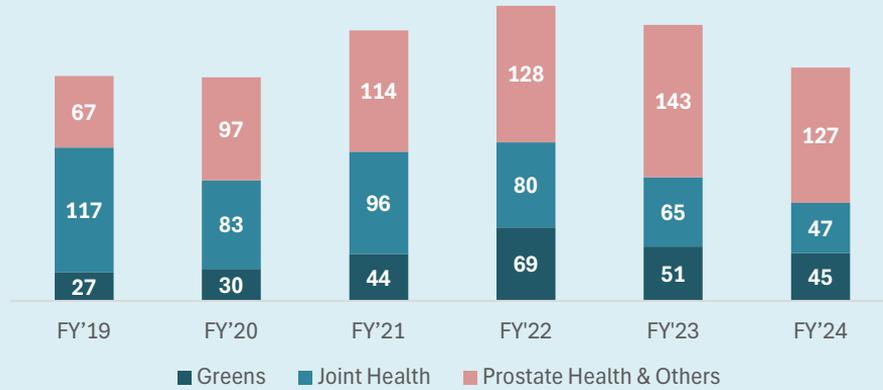
Long term loan is for expansion projects under interest subvention.
 Short term borrowings: Cane payables which were part of current liabilities until FY'22 is now part of short term borrowings

Rating from Agencies	
Long-term facilities	CRISIL 'AA'
Short-term facilities	CRISIL 'A1+' CARE 'A1+'

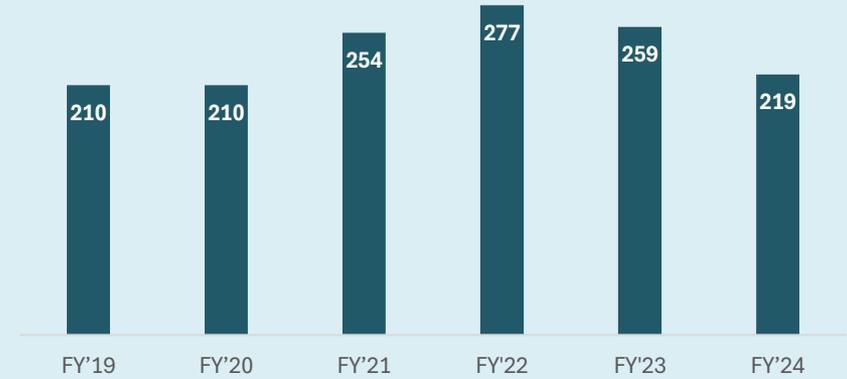


Consolidated Nutra Performance

Nutraceuticals product mix



Revenue from operations [INR Cr]



PBIT	
Year	INR Cr
FY'19	7
FY'20	(10)
FY'21	16
FY'22	(8)
FY'23	(76)
FY'24	24

Losses are on account of Impairment due to discontinuance of Alimtec Operations: INR 36 Cr





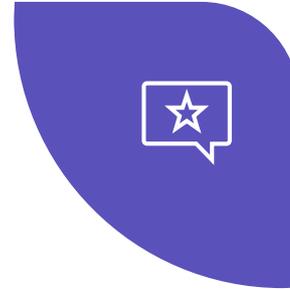
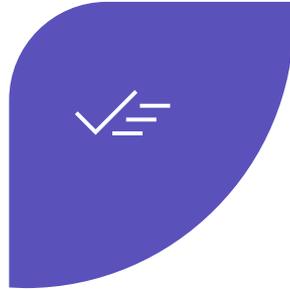
Sugar Refinery

Sweeter up the value chain

Adding value & volume to manage restricted spread environments, increase profitability and create premium customer segments

Overview

Capacity: 9 LMT
 FY 24 Sales: 8.30 LMT
 FY24 Revenue: INR 4400 Cr

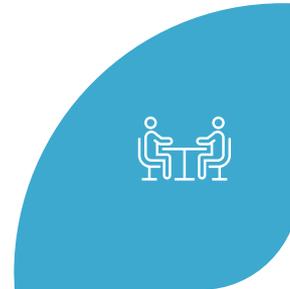


Customers



Refinery Business Profile

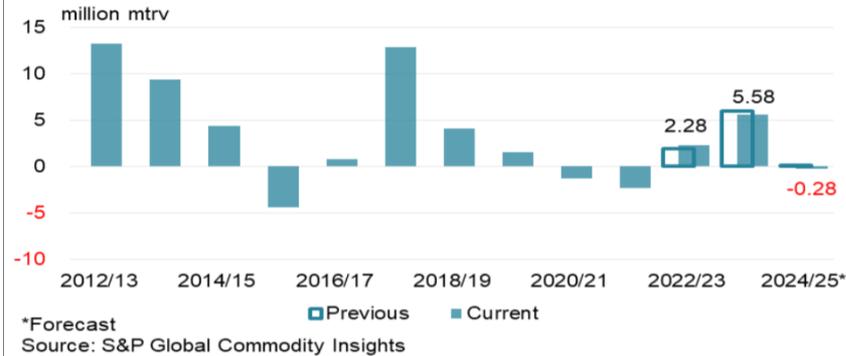
Certifications



Suppliers

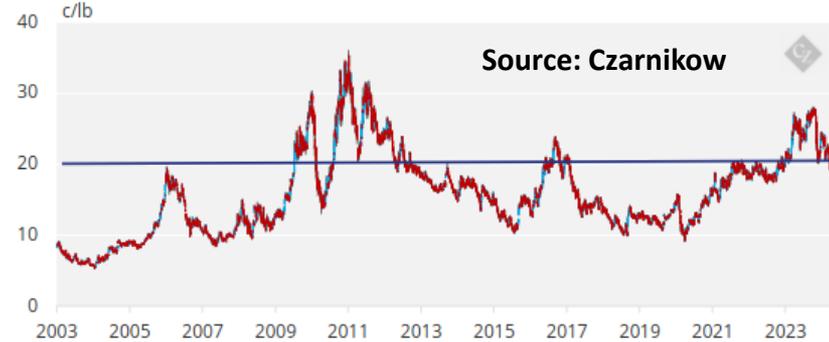
Raw Sugar: Ex Brazil/India
 Coal: Ex Indonesia

Global sugar balance



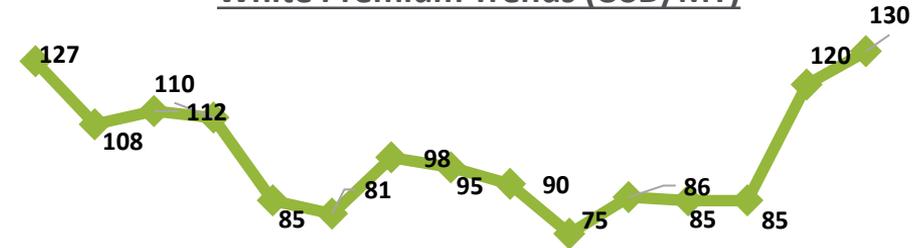
Raw Sugar Prices c/lb

No.11 Raw Sugar Futures Price



- Sugar Prices are retreating from 12 year high
- White premiums have moved up in FY24 and expected to sustain

White Premium Trends (USD/MT)



Source: Parry

Profitable & Sustainable Business

Forex Hedge Desk

Commodity Hedge Desk



Factory

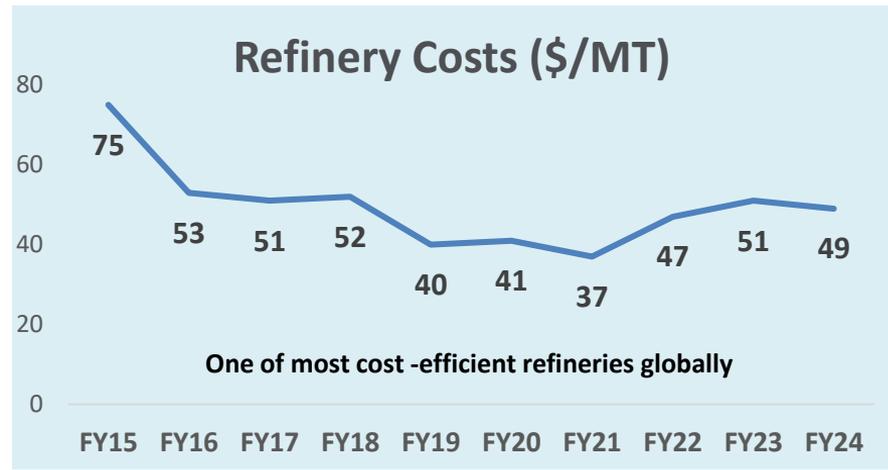
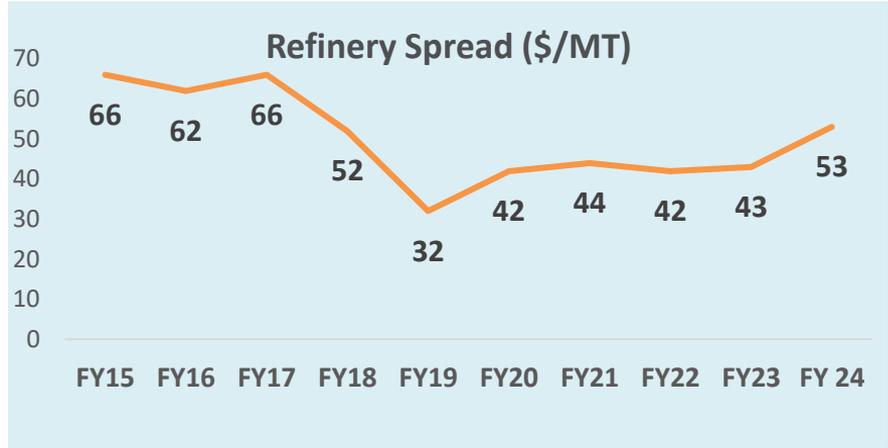
- ❖ Costs to be controlled within the Spread
- ❖ Independent profitable toiler

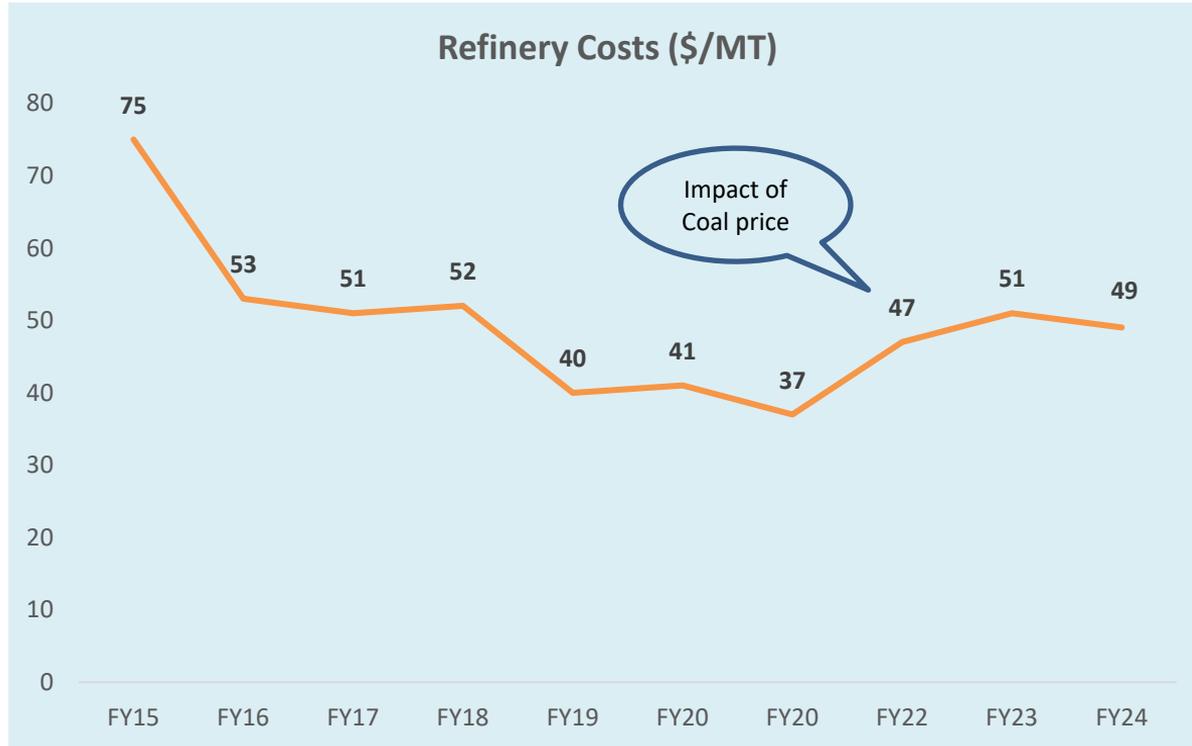


Sales

- ❖ Premiums to be earned over and above spreads
- ❖ Make profits net of FOB charges

- While the spreads have plateaued in last 4 years and now increasing, our consistent zeal to improve efficiency helped us reduce the cost substantially
- Higher cost refineries have closed down





- ### Key Initiatives underway
- Debottlenecking to increase melting rate and reduce energy consumption
 - Usage of biomass blended with coal
 - Process optimization to reduce process loss
 - Improve the efficiency of material handling

Operational Performance	UOM	FY'19	FY'20	FY'21	FY'22	FY'23	FY'24
Capacity	LMT	8.00	9.00	9.00	9.00	9.00	9.00
Melting Rate	MT/Day	2,445	2,700	2,564	2,595	2,649	2,912
Production	LMT	6.99	6.37	7.90	6.11	7.78	8.26
Break Bulk	%	85%	84%	87%	94%	97%	77%
Container	%	15%	16%	13%	6%	3%	23%
Sales	LMT	5.36	7.59	8.21	6.23	7.18	8.31
Revenue from Operations	USD Mn	205	283	303	269	357	532
EBITDA before extraordinary items	USD Mn	0.30	10.00	7.74	12.20	(2.81)	9.00
EBIT before extraordinary items	USD Mn	(4.20)	5.30	3.14	7.50	(7.71)	3.97
Extraordinary items	USD Mn			(16.64)	(2.70)	(13.69)	
EBIT after extraordinary items	USD Mn	(4.20)	5.30	(13.50)	4.80	(21.40)	3.97
PBT after extraordinary items	USD Mn	(12.70)	(2.70)	(18.70)	(1.80)	(31.60)	(3.60)
Exceptional items [Impairment provision]	USD Mn						(6.63)
PBT after extraordinary & Exception items	USD Mn	(12.70)	(2.70)	(18.70)	(1.80)	(31.60)	(10.23)
Net working capital	USD Mn	111.54	90.12	(31.66)	19.99	(24.83)	(74.13)
External Borrowings	USD Mn	189.70	156.90	27.70	85.40	75.30	11.25
Capital Employed	USD Mn	196.70	152.10	56.70	77.00	31.40	(27.27)
ROCE before extraordinary	%	-3%	3%	6%	10%	-24%	NA*

FY'21 PBT includes

- Inventory write off (USD 16.64 Mn)

FY'22 PBT includes

- One time expenditure due to plant shutdown (USD 2.7 Mn)

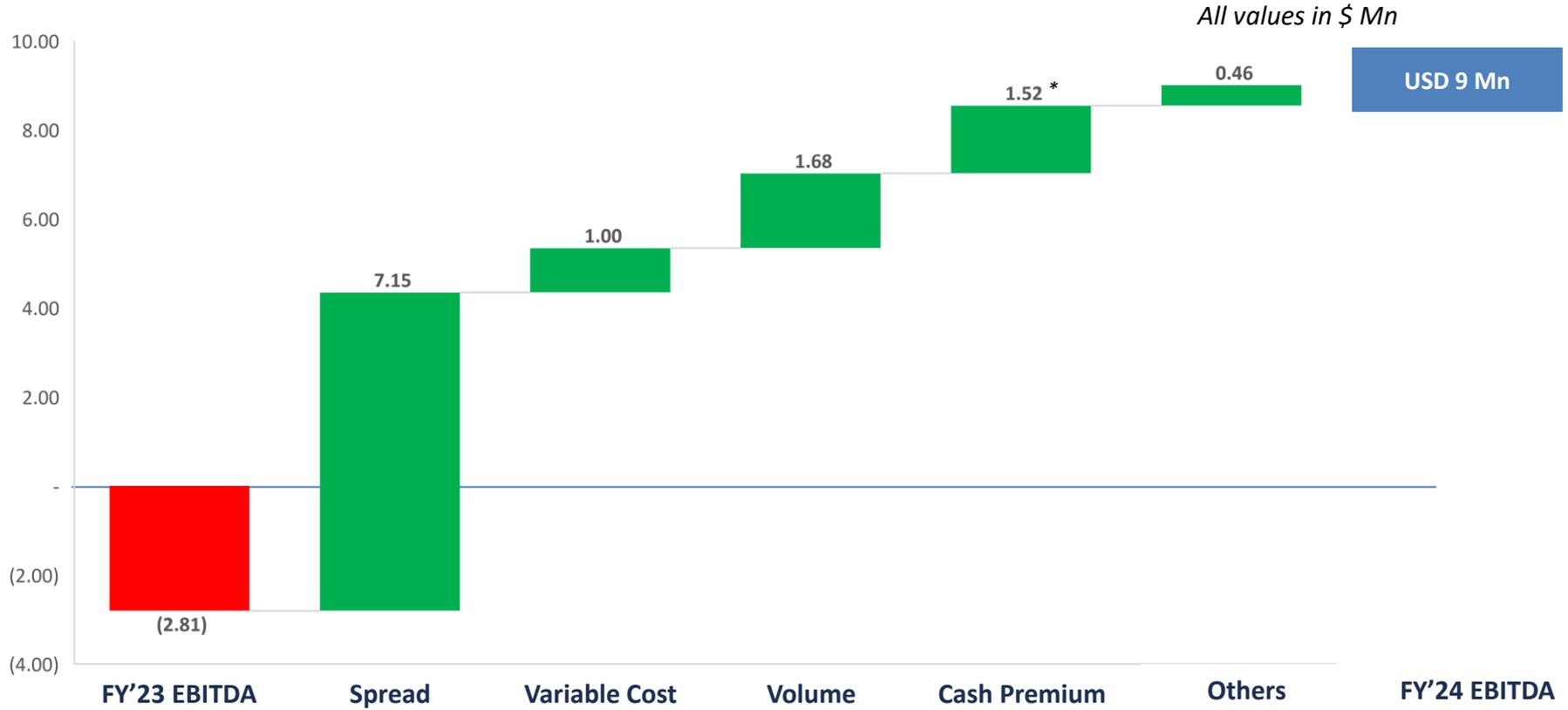
FY'23 PBT includes

- Demurrages and accident related (USD 13.69 Mn)

FY'24 PBT includes

- Provision for impairment of investment in subsidiary amounting to (USD 6.63 Mn)

* Since Capital Employed is negative, ROCE is mentioned as 'NA'



* The Container % moved from 3% in FY'23 to 23% in FY'24



Consolidated Financial Performance

EID Financial Performance	FY'20	FY'21	FY'22	FY'23	FY'24	INR Cr
Revenue from Operations	3,996	4,383	4,412	5,617	7,355	
EBIDTA	307	1,259	517	368	387	
PBIT Before Exceptional	145	301	370	128	195	
PBIT	145	1,016	356	172	195	
PBT	(51)	885	277	62	86	
PAT	(30)	691	243	13	76	
EID Segment Revenue	FY'20	FY'21	FY'22	FY'23	FY'24	
Sugar	1,308	1,450	1,515	1,670	1,865	
Co-generation	83	90	102	167	114	
Distillery	357	362	491	644	799	
Sugar Segment	1,748	1,902	2,108	2,481	2,778	
Nutraceuticals	210	254	277	259	219	
Refinery	2,000	2,237	2,002	2,867	4,093	
Others	38	(10)	25	10	264	
Total Revenue	3,996	4,383	4,412	5,617	7,355	
EID Segment Results	FY'20	FY'21	FY'22	FY'23	FY'24	
Sugar	(8)	75	87	157	34	
Co-generation	(37)	(21)	(13)	(18)	(75)	
Distillery	61	32	43	32	66	
Sugar Segment	16	86	117	171	25	
Nutraceuticals	(10)	16	(8)	(76)	24	
Refinery	40	(100)	36	(172)	43	
Dividend from Coromandel	62	305	199	199	99	
Unallocated (incl. exceptional)	37	709	12	50	4	
Total PBIT	145	1,016	356	172	195	

INR Cr

Segment	FY'19	FY'20	FY'21	FY'22	FY'23	FY'24
Sugar	157	287	486	104	508	1,039
Refinery	1,311	1,187	203	647	614	95
Nutra	46	68	68	70	65	79
Others	655	731	39	-	-	-
Total	2,169	2,273	796	821	1,187	1,213

Sugar –

- Long term loans to fund distillery expansion
- Short term borrowings: Cane payables which were part of current liabilities until FY'22 is now part of short term borrowings

Segment	FY 20-21		FY 21-22		FY 22-23		FY 23-24	
	Capital Employed (INR Cr)	ROCE (%)	Capital Employed (INR Cr)	ROCE (%)	Capital Employed (INR Cr)	ROCE (%)	Capital Employed (INR Cr)	ROCE (%)
Sugar	1,593	5%	1,425	8%	2,001	9%	2,547	1%
Refinery	332	(30%)	511	7%	183	(94%)	(253)	NA [#]
Nutra	272	6%	293	(3%)	226	(34%)	256	9%
Others	388	261%*	447	47%	359	69%	412	21%
Total	2,585	39%	2,676	13%	2,769	6%	2,953	7%

* Including sale of Stake in Coromandel for 827 Cr

Since Capital Employed is negative, ROCE is mentioned as 'NA'

Sugar | FY'24: Drop in ROCE(%) is due to

- Reduction in profits on account of increase in cane cost, drop in recovery & yield due to climatic conditions, and restriction in sugar diversion for ethanol.
- Increase in capital employed on account of distillery expansion and higher working capital.



Mr. S Suresh, MD received the 'Best CEO- Agriculture & Allied' award from Union Minister, Mr. Jyotiraditya M Scindia and India Today Group Chairman, Mr Aron Purie



Mr. Muthiah Murugappan received "The Economic Times 40UnderForty" award from Mr. Harsh Vardhan Goenka, Chairman, RPG Enterprises



EID Parry has been recognized as the 'Best Sugar Plant in Private Sector' at the Sugar and Ethanol International Awards (SEIA) 2024. The 3rd edition of the Sugar and Ethanol India Conference (SEIC) India's largest Conference proved to be a groundbreaking celebration recognizing expertise and visionaries in the Sugar and Ethanol industry!



Parry's, the only sugar brand to be conferred the 'SuperBrand' status in India – a distinction it continues to hold for three consecutive years since 2021



EID Parry has been honored with the FICCI Sustainable Agriculture Awards 2023 in the distinguished category of 'Large Corporates' at the 3rd FICCI Sustainable Agriculture Summit held at New Delhi.



Parry's received the Rising Star Award at the 16th edition of India Food Forum presented by Mr. Damodar Mall, CEO of Reliance Retail.



EID Parry has been recognized as the “Best Employer Brand in Tamil Nadu for 2023” at the esteemed 18th Employer Branding Awards, Chennai

- EID Parry was honored with the ‘Most Iconic Organization Award’ on May 11, 2023 at Coimbatore Leadership Awards in appreciation of the best practices followed by the Company in HR strategy, promoting future ready business practices, best employee recognition programs to retain talented resources, encouraging diversity and inclusion at workplace and for being a responsible corporate citizen by implementing impactful CSR initiatives across its manufacturing facilities.
- Haliyal unit was awarded second place under the category of ‘Best Cogen Boilers’ for FY2022-23 by Director of Factories & Boilers, Karnataka.
- Sankili unit won Gold Award for Best Technical Efficiency Sugar Plant, Gold award for ‘Best Distillery plant’, Silver award for Best Cogen plant from South India Sugar Cane and Sugar Technologies Association (SISSTA) and Bronze award on EHS – Excellence Category from CII.
- Nellikuppam unit received an award in the Silver category from CII for ‘Best commitment in practicing the EHS’.
- Nellikuppam unit was awarded ‘Energy Efficient Unit’ at the 23rd National Award for Excellence in Energy Management contest held at New Delhi.

Sustained profitability

- Consistent efforts to improve EBITDA/Ton of cane crushed for better cash flow management and rationalization of debt

Core sugar operations –

- Driving execution for higher cane planting, yields, & crushing maximization through operational efficiencies

Digital first –

- Driving digital adoption across operating verticals

Leadership on EHS & ESG -

- Focusing on training, process safety & central governance for environmental projects
- Building data reporting structures and capability for ESG & BRSR

Refinery –

- Ensuring high melting rate of 3000 TPD
- Maximizing container sales, optimizing trade desk operations

Distillery –

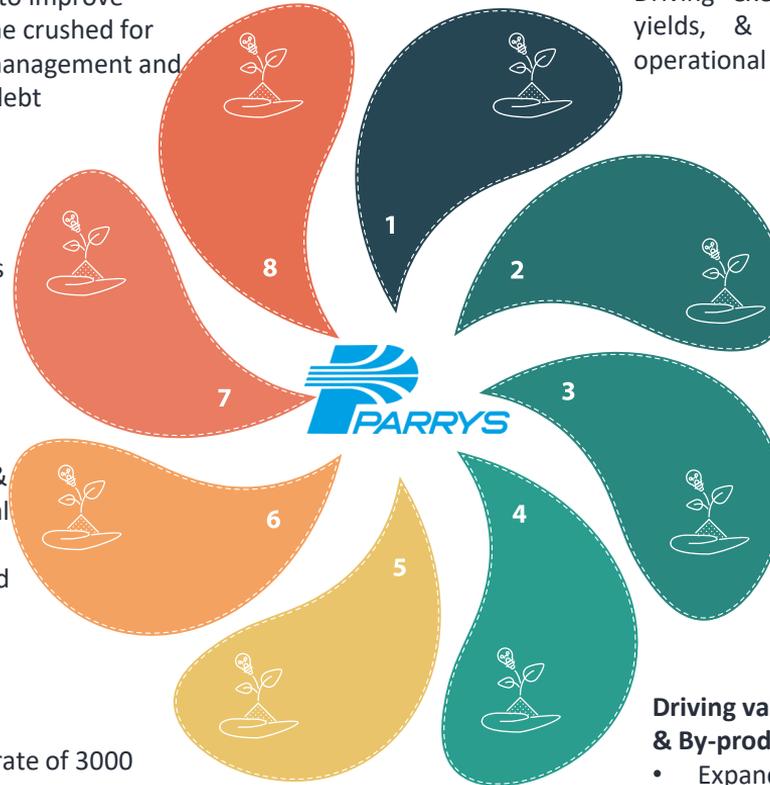
- Bringing in flexibility on feedstock & product mix (ethanol/ENA) across units
- Building sourcing capabilities for feedstock

Rapidly scaling up Consumer Product Business (CPG) –

- Distribution scale up, increasing value added portfolio, and establishing a robust supply chain

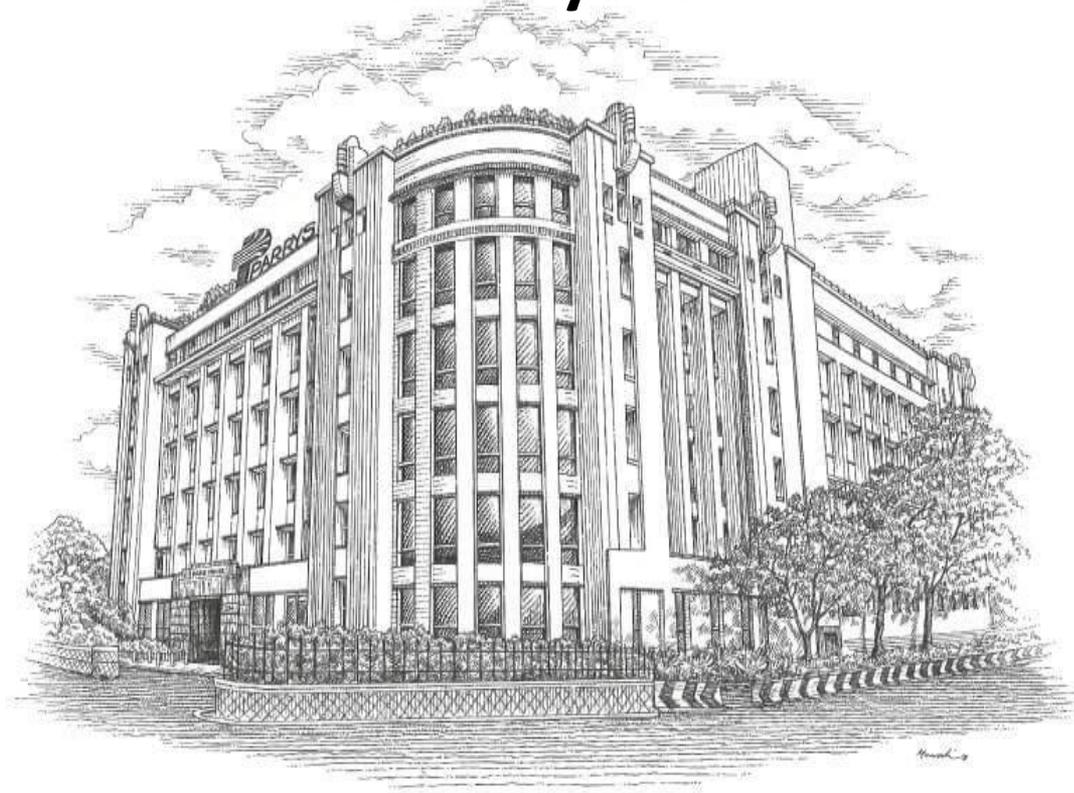
Driving value maximization in Institutional & By-product ecosystems -

- Expanding product portfolio and deepening customer relationships



ACRONYMS			
AP	Andhra Pradesh	Ltr	Litre
CoP	Cost of Production	LU	Lakh Unit
Cr	Crore	MMT	Million Metric Tonne
EBIT	Earnings Before Interest & Tax	Mn	Million
EBITDA	Earnings Before Interest, Tax & Depreciation	MSP	Minimum Selling Price
EBP	Ethanol Blending Program	MT	Metric Tonne
EHS	Environment Health & Safety	MW	Mega Watt
ESG	Environmental, Social & Governance	PAT	Profit After Tax
EY	Ethanol Year (Dec- Nov)	PBIT	Profit Before Interest & Tax
FCF	Free Cash Flow	PBT	Profit Before Tax
FRP	Fair & Remunerative Price	PPRS	Parry's Pure Refined Sugar
FY	Financial Year	ROCE	Return on Capital Employed
GOI	Government of India	SCM	Supply Chain Management
INR	Indian Rupee	SY	Sugar Year (Oct to Sep)
Kg	Kilogram	TCD	Tonne Crushed Per Day
KLPD	Kilo Litre Per Day	TN	Tamil Nadu
KN	Karnataka	USD	United States Dollar
LL	Lakh Litre	W&C	White & Clean
LMT	Lakh Metric Tonne	WL	White Label

Thank you!!



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