TRANSCRIPT OF THE PROCEEDINGS OF THE 51st ANNUAL GENERAL MEETING OF THE COMPANY HELD ON WEDNESDAY, AUGUST 12, 2026, AT 03:00 P.M. THROUGH VIDEO CONFERENCING (VC) / OTHER AUDIO VISUAL MEANS (OAVM)

Mr. M.M. Venkatachalam, Chairman

Ladies and Gentlemen, Good Afternoon!

It is 03.00 P.M. and time for us to start the Meeting.

I have great pleasure in welcoming you all to the 51st Annual General Meeting of the Company convened through Video Conference.

Before we proceed with the business of the Meeting, I would like to pay our heartfelt tribute to our former Chairman, Mr. A. Vellayan, whose visionary leadership and invaluable contributions played a pivotal role in shaping the growth and success of the Company and the Murugappa Group. His wisdom, integrity and unwavering commitment to excellence left a lasting impact on the Company and all those who had the privilege of working with him. On behalf of the Board, the management and all the stakeholders, I place on record our deep appreciation of his remarkable contribution and legacy, which will continue to inspire us for the years to come.

In compliance and in accordance with the directions of the Ministry of Corporate Affairs (MCA) and Securities and Exchange Board of India (SEBI), we are holding this AGM through Video Conference.

Further, as per the relevant circulars issued by the MCA and SEBI, the company has dispensed with the requirement of sending physical copies of the annual report to shareholders. The Annual Reports have been sent by electronic means to all those shareholders whose email id's were registered with the Company/Depositories. Physical copies of the annual report were sent to shareholders who have requested for a physical copy.

In terms of Regulation 36(1)(b) of the Securities and Exchange Board of India (SEBI) (Listing Obligations and Disclosure Requirements) Regulations, 2015, in the absence of email ID of the shareholders registered with the Company / RTA or the DPs, a letter was sent individually to all those shareholders providing the web-link along with the path to access the Annual Report of the Company.

The facility for joining this meeting through VC/OAVM is made available to the members of the Company on first come first serve basis.

All the members who have joined this meeting are by default placed on mute by the host to avoid any disturbance arising from background noise and to ensure smooth and seamless conduct of the meeting. Based on registrations received from members for E-meeting, I confirm that the requisite quorum for this meeting has been met. With that, I hereby call the meeting to order.

As this AGM is being held through VC / OAVM, facility for appointing proxies by the Members is not available and hence inspection of the Register of Proxy is not applicable.

The Register of Directors and Key Managerial Personnel and their shareholding, the Register of Contracts in which Directors are interested and other documents required for inspection of the members under the Companies Act, 2013 are electronically available for inspection. Members who intend to inspect the documents may write to investorservices@parry.murugappa.com.

As required under the relevant SEBI Regulations on ESOP, the Certificate obtained from the Secretarial Auditors of the Company confirming that the Company's ESOP Scheme have been implemented in accordance with the said SEBI Regulations and in accordance with the resolutions passed by the Shareholders, is also electronically available for inspection.

I also take this privilege in introducing the distinguished Board Members who are joining this meeting through Video Conference.

Before I introduce the Directors attending this meeting, I would like to place on record the Board's sincere appreciation of the valuable services rendered by Dr. (Ms.) Rca Godbole, Independent Director, who retired from the Board on August 4, 2026 upon completion of her tenure.

The Board greatly benefited from her wisdom, insight and guidance during her association with the Company. On behalf of the Board and the Company, I thank her for her significant contributions and wish her all the very best in all her future endeavours.

I am now pleased to introduce my colleagues with me –

Starting from my Extreme Left	- Mr. Venkateshwarlu Y, Chief Financial Officer - Mr. Biswa Mohan Rath, Company Secretary
To my Right	- Mr. Muthiah Murugappan, Whole-Time Director & CEO - Mr. Ajay B Baliga, Independent Director, Chairman - Nomination & Remuneration Committee

I also take this privilege in introducing the distinguished Board Members who are joining this meeting through Video Conference–

1. Mr. S. Durgashankar, Independent Director, Chairman - Audit Committee & Risk Management Committee joining from Chennai
2. Mr. Ramesh K B Menon, Non-Executive Director, joining us from Kozhikode
3. Ms. Meghna Apparao, Independent Director, joining us from Bengaluru
4. Mr. Sridharan Rangarajan, Non-Executive Director, joining us from Chennai
5. Mr. T Krishnakumar, Independent Director, joining us from Chennai

I wish to inform that apart from the Directors, Mr. Dilip Kumar Sharma , Partner, M/s Price Waterhouse Chartered Accountants LLP, Statutory Auditors, Mr.R.Sridharan, Partner, M/s R. Sridharan & Associates, Secretarial Auditors are attending the Meeting through Video Conference from Chennai.

Ladies and Gentlemen !

The Notice dated May 26, 2026, convening this Annual General Meeting along with a copy of the Annual Report for the financial year ended March 31, 2026, has already been circulated electronically to the members of the Company. With your permission, I shall take the same as read.

The Auditors' Report on the financial statements of the Company and Secretarial Audit Report for the year ended March 31, 2026, does not contain any qualifications, observations or comments on financial transactions or matters, which have any adverse effect on the functioning of the Company. Accordingly, the Auditors' Report is not required to be read out before the meeting, as provided under the Companies Act, 2013.

Now, I would like to give a brief overview of the Company's operations and the industry.

Good afternoon once again.

I extend a warm welcome to all of you to the 51st Annual General Meeting of your Company.

It is my privilege to host you today.

The Directors' Report and the Audited Accounts for the Financial Year ended March 31, 2026 have been with you for some time now and with your consent, I shall take them as read.

As we gather today, I am reminded that every chapter in the life of a company is defined not merely by the numbers, but by the resolve with which it faces adversity and the clarity of purpose with which it charts its path forward. FY 2025-26 was such a chapter for EID Parry – a year of turning tides and of growing stronger.

The year began on the heels of one of our most challenging operational periods. Yet, what unfolded across the twelve months that followed was a meaningful uptick in recovery rates, a robust distillery performance, and most critically, the resolution of a structural overhang that had weighed on your Company for several years. We took a difficult but necessary decision: the closure of Parry Sugars Refinery India Private Limited. It was the right call for the long-term health of the business, and I am confident that it will serve us well in the years to come.

Before I take you through the Company's operations and developments, let me briefly touch upon current trends in the economy and the industry in which your Company operates.

Turning Tides. Growing Stronger.

The sugar sector, long characterised by volatility, regulatory complexity, and cyclical pressures is undergoing a fundamental repositioning. Driven by the success of the Ethanol Blended Petrol (EBP) Programme, the expansion into biofuels has reduced the sector's dependence on commodity sugar prices and opened new, more stable revenue pathways.

The theme 'Turning Tides. Growing Stronger.' captures precisely where we stand today. The tide has turned in recovery rates, in the national energy mix, and in the broader recognition of sugar mills as engines of the bioeconomy. And through each challenge, your Company has grown stronger: in its operations, in its portfolio, and in its strategic conviction.

Economy

FY 2025-26 underscored both the strength and sensitivities of India’s growth trajectory in an uncertain global environment. While India continued to remain among the fastest-growing major economies, external risks, particularly elevated crude oil prices and fertiliser import bills, driven by prolonged geopolitical tensions emerged as a key concern. Global institutions such as the IMF, in its World Economic Outlook Update for July 2026, projected India’s growth at around 6.4%; reflecting the effects of the war in the Middle East being partly offset by accelerated demand-driven momentum in the global technology cycle.

Despite these headwinds, the underlying economy displayed resilience, supported by strong domestic demand, public investment, and services sector momentum. The RBI, in its Annual Report, has emphasised that growth prospects are supported by India’s strong macroeconomic fundamentals, including robust domestic demand, relatively lower dependence on exports as a growth driver, and a stable policy environment.

For agriculture-linked sectors, the year marked a transition to the next phase of growth. Following the early achievement of 20% ethanol blending, policy momentum is now focused on higher blends, with progressing discussions around E27 and beyond. This signals a deepening of India’s clean energy agenda, strengthening long-term demand visibility for ethanol while reinforcing the critical link between agriculture, energy security, and industrial growth.

Sugar and Biofuel:

<u>Sugar</u>

The Indian sugar industry in FY 2025-26 operated within a closely regulated environment, with policy focus firmly anchored on farmer welfare and domestic price stability. The Government continued to support cane farmers through the Fair and Remunerative Price (FRP), fixing it at ₹355 per quintal for the 2025-26 season and further increasing it to ₹365 per quintal for the 2026-27 season. While these measures reinforced income visibility for farmers and supported rural demand, they also elevated cost structures for mills, underscoring the need for continued efficiency and financial discipline due to the absence of increase in the Minimum Selling Price.

On the supply side, the season witnessed variability in production estimates due to regional yield fluctuations, moderated cane availability, and reduced carryover stocks. In this context, the Government maintained a cautious stance on exports through much of the year, culminating in the decision in May 2026 to prohibit sugar exports until September 2026. This intervention was aimed at ensuring adequate domestic availability and mitigating price volatility, particularly in a year when production remained closely aligned with the consumption.

Biofuel

June 2025 will be remembered as a landmark month for India's clean energy journey. The country achieved 20% ethanol blending in petrol ahead of schedule, a milestone that seemed ambitious as recently as 2022-23 when blending rates stood at 12%. This progress has been driven by a combination of policy clarity, distillery capacity expansion across the industry, and the removal of quantitative restrictions on ethanol production from all feedstocks: cane juice, syrup, B-Heavy and C-Heavy molasses for Ethanol Supply Year 2025-26.

Following the achievement of E20 blending, industry stakeholders have advocated a roadmap for flex-fuel, higher ethanol blends such as E27 and E30. However, as of July 2026, the Government has not announced any decision to increase blending beyond 20% and has indicated that any future move will be based on detailed scientific studies and stakeholder consultations. With India's installed ethanol production capacity being in the north of 2,000 crore litres, the sector is well-positioned to support higher blending targets.

Your Company expanded its distillery capacities over the last two years – from 417 KLPD in FY24 to 582 KLPD and this enhanced capacity was fully operational in FY 2025-26, contributing meaningfully to revenue and operating cash flows. The multi-feed, multi-product distillery model capable of producing ethanol & ENA has proven its worth by providing operational flexibility in response to policy changes on feedstock diversion.

Consumer Products Group:

The Consumer Products Group (CPG) segment underwent a year of transition and consolidation during FY 2025-26, with revenues declining by 31% to ₹607.15 crore, primarily due to reduced government release quotas in the sweeteners business and a deliberate channel rationalisation. The Company consciously exited low-margin channels and tightened credit norms, leading to short-term volume decline and provisioning pressures.

Despite this, the year saw important structural improvements. The Company strengthened its focus on premium and value-added sweeteners such as brown sugar, traditional jaggery and low-GI variants. The commissioning of the dal processing facility enhanced backward integration and quality control, alongside efforts to streamline distribution across key channels. The Company has further begun to expand its jaggery operations at Bagalkot, with a facility being set up in the current financial year. This initiative is expected to strengthen our presence in the premium sweeteners segment and contribute meaningfully to the revenue growth.

While these corrective measures impacted near-term performance, they have strengthened the business model, positioning the CPG segment for more disciplined, capital-efficient, and profitable growth from FY 2026-27 onwards.

Performance and Financials

The year under review was marked by a complex operating environment for the sugar and allied sectors, characterised by global surplus conditions, regulatory constraints, and continued cost pressures. Despite these challenges, your Company demonstrated resilience in its core operations and maintained a strong focus on operational efficiency and cost discipline.

Your Company, during FY 2025-26, recorded a crushing of around 38.40 LMT as compared to the corresponding period of the previous year at 37.42 LMT and the average net annual recovery at 9.21% as against 8.45% the previous year. Sugar production clocked around 3.54 LMT as against 3.16 LMT of previous year. The Standalone revenue from operations for the year ended March 31, 2026, was Rs. 3,120 Crore against previous year of Rs. 3,168 Crore, while EBITDA improved significantly to ₹399 Crore from ₹252 Crore, driven by better operational efficiencies and higher distillery contributions. The Standalone Loss after tax was Rs. (708) Crore, compared to Rs. (428) Crore in the previous year, largely on account of substantial impairment charges and provisions recognised during the year.

During the year, the Company undertook several focused initiatives to improve efficiency, including optimisation of cane logistics, better capacity utilisation across sugar and distillery units, adoption of process improvements to enhance recovery rates, and disciplined cost management across procurement and operations. The Company also leveraged its multi-feed distillery capabilities to optimise feedstock utilisation in response to evolving policy dynamics, thereby strengthening margins at the operating level.

As we move forward, your Company remains committed to driving sustainable growth through operational excellence, portfolio realignment, and disciplined capital allocation. We believe that the actions taken during the year have strengthened our foundation, positioning us to deliver improved performance and create enduring value for all stakeholders in the years ahead.

Nutraceuticals

The Nutraceuticals Division achieved a standalone revenue of Rs. 33 Crore in 2025-26 and the Company's wholly owned subsidiary, US Nutraceuticals Inc. registered a revenue of 20.5 million USD.

Our Nutraceuticals business continued to strengthen its position in global markets, supported by rising demand for plant-based, science-backed wellness solutions and increasing consumer focus on preventive health. During the year, the business navigated pricing pressures from low-cost imports and certain operational challenges, while maintaining a strong emphasis on quality and certifications. The business also advanced its differentiation through scientific validation, including clinical studies through leadership initiatives, reinforcing its premium positioning, particularly in the organic segment.

Subsidiary Company, Parry Sugars Refinery India Pvt Ltd (PSRIPL)

PSRIPL's performance in FY 2025-26 was influenced by significant volatility in global sugar markets, with the first half benefiting from favourable white premiums and the second half witnessing pressure due to increased supplies from Brazil in Thailand, and export announcements from India. Despite these challenges, PSRIPL achieved its highest-ever sales volume of 8.44 LMT, supported by opportunistic hedging strategies and strong execution in international markets, while continuing to be recognised as an efficient re-export refiner serving global customers. However, declining global prices led to a reduction in revenue to ₹3,814 Crore from ₹4,285 Crore in the previous year, although improved operating efficiencies and lower finance costs provided some support.

Given the sustained structural challenges impacting the refinery business model including compressed white premiums, higher operating costs, and accumulated losses, the Board approved the closure of PSRIPL's operations effective March 31, 2026. The decision reflects a prudent step towards mitigating long-term risks and addressing structural unviability in a changing global environment. Accordingly, the Company recognised impairment and provisions relating to its investment and financial commitments, which weighed on the overall financial performance for the year. While this marks the conclusion of a longstanding business, it represents a decisive step in strengthening the Company's balance sheet and sharpening its strategic focus on core, future-ready businesses.

Towards Intelligent, Connected Operations

During the year, we significantly advanced our digital and agri-tech capabilities, embedding data-driven intelligence across our cane development, manufacturing and supply chain ecosystem. The deployment of a centralised "Cane Insights" control tower, along with end-to-end digital tracking solutions have enabled real-time visibility, enhanced operational efficiencies, and strengthened execution across the farm-to-factory value chain.

We are steadily progressing towards creating a truly integrated and intelligent operating framework, one that seamlessly connects farmers, field operations, and manufacturing units through digital platforms. By integrating soil health data, developing comprehensive farmer-centric dashboards, and advanced unified digital interfaces, we are empowering our farming communities while enabling more precise, analytics-led decision-making. These initiatives are not only improving productivity and transparency but are also redefining how agricultural value chains operate. As we look ahead, we remain committed to leveraging technology as a key enabler driven for sustaining growth, operational excellence, and long-term value creation.

Embracing Sustainability in Our Journey

During the year, we continued to embed ESG principles deeply across our operations, making measurable progress in advancing environmental stewardship, empowering communities, and strengthening governance. With 76% of our energy footprint now sourced from renewables and a 12% reduction in energy consumption, we are steadily transitioning towards a more sustainable and efficient operating model, supported by our 140 MW cogeneration capacity.

Our sustainability journey is anchored in our people and communities equally. We continued to extend financial and agronomic support to our farmers and conducted numerous engagement programmes. We continued to invest in rural development through education, healthcare, and livelihood programs through our CSR initiatives. Our focus on inclusion and diversity saw a meaningful increase in the participation of women in our workforce, while our investments in R&D reinforce our commitment to innovation-led, sustainable growth.

At this juncture, it is worthwhile to mention that through our landmark Project NANNEER supported by the AMM Foundation, the CSR arm of the Murugappa Group. We have initiated the rejuvenation of multiple water bodies in the districts of Tamil Nadu and Karnataka in 2025-26. With Phase IV of Project NANNEER, there are nearly five billion litres of water under management, positively touching over 25,000 farmers.

Our efforts have not gone unrecognised. Your company was recognised with multiple sustainability awards including the 'Best Environmental Initiative' for its 360-degree circular water stewardship model from Bonsucro.

Outlook

The road ahead for the industry will be defined by its ability to adapt swiftly to a changing mix of climatic, economic, and policy realities, while leveraging new avenues for value creation. Even as weather variability and cost pressures persist, the increasing convergence of food, fuel, and sustainability objectives is reshaping the sector's contours.

Your Company is aligning its strategy to this shift, strengthening its integrated operating model, sharpening portfolio choices, and investing in scalable platforms that balance growth with resilience. The continued expansion of the ethanol ecosystem, rising consumer orientation towards branded and differentiated products, and the growing relevance of bio-based solutions provide a strong structural tailwind. As the sector gradually repositions itself within a broader bioeconomy framework, we remain focused on driving disciplined growth, enhance competitiveness, and unlocking long-term value through innovation, sustainability, and strategic clarity.

Acknowledgements

I am very grateful to all our employees, shareholders, farmers, customers, suppliers, distributors, banks, the Government, oil marketing companies and other stakeholders for their continued support, partnership, and invaluable contribution in facilitating the Company's operations. Your trust and support have been instrumental in our journey. Together, we will continue to drive growth, create value, and make a positive impact.

We, as a Board, have full confidence in the excellent leadership team of your Company to lead the way for next growth phase of the business in a competent, compliant, socially responsible, and transparent manner. I look forward to witnessing the continued growth journey of EID Parry with all your support. EID Parry is well positioned to take on future challenges with great passion.

Thank you.

Before taking up the business contained in the Notice of the meeting, I would like to brief you regarding voting on the resolutions proposed in the notice of this Meeting:

a) Pursuant to the provisions of the Companies Act, 2013 read with the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company has provided remote e-voting facility to the members to exercise their votes in proportion to the shares held by them as on the cut-off date, August 05, 2026 on the resolutions proposed in the Notice of this AGM from August 08, 2026 9.00 a.m till August 11, 2026 5.00 p.m. Indian Standard Time.

b) The e-voting window shall now be activated for allowing the members who did not or could not avail the remote e-voting facility, to vote during the AGM and will be active for 15 minutes after the closure of this meeting. Members who did not or could not avail the remote e-voting facility, are requested to vote by clicking on the thumbs up icon available on the bottom of the screen.

c) Mr. R. Sridharan, Company Secretary in Practice, Chennai, is appointed as the scrutiniser for the purpose of scrutinizing the remote e-voting process and e-voting at this Meeting.

d) The Ordinary businesses set out in the AGM notice under item Nos.1 to 3 pertains to:

1.	Adoption of the Audited Standalone Financial Statements for the financial year ended March 31, 2026 and the reports of the Board of Directors and Auditors thereon – as an Ordinary Resolution
2.	Adoption of the Audited Consolidated Financial Statements for the financial year ended March 31, 2026 and the report of Auditors thereon – as an Ordinary Resolution
3.	Reappointment of myself as a Director retiring by rotation – as an Ordinary Resolution

The special businesses set out in the AGM notice under item Nos. 4 & 5 pertains to:

4.	Approval for Disposal of Assets of the Material Subsidiary – Parry Sugars Refinery India Private Limited – as a Special Resolution
5.	Remuneration of Cost Auditors – as an Ordinary Resolution

The notice containing the resolutions to be passed along with explanatory statement pertaining to the resolutions, wherever applicable, is already with you.

Now I would like to give any clarifications that the members may require regarding the Financial Statements and the operations of the Company during the year 2025-26.

Before we go live on questions and answer session, I request members to note some of the points for their convenience.

- The Company has received request(s) from members to register themselves as speakers at this AGM. Accordingly, the floor will be open only to those members who have registered to ask questions or express their views.
- The moderator will facilitate the session, once the floor is open for Question and Answers session.
- The name of the member will be announced, who has registered himself / herself as a speaker, one by one.
- The speaker will be thereafter unmuted by the host. Members are requested to turn on their Video / audio button and speak.
- While speaking, we request the members to use earphones, so that it will be clearly audible, minimize any noise in the background.
- Members are requested to ensure that the Wi-Fi connectivity is good.
- In case of any connectivity problem at the speaker end, we would ask the next speaker to join. Once the connectivity is improved, the speaker will be asked to re-connect.

- In case any registered member is unable to join through video mode for any reason, the shareholder can speak through the audio mode.
- Each registered speaker will have 3 minutes to pose their questions or offer their comments.
- Once the speakers pose their questions, we will answer them at the end of Questions and Answer Session.
- I request the members to be brief and confine their queries to the operations and accounts of the Company for the year 2025-26.
- I request the members not to repeat the queries already raised by other members.

Now I request Mr. Sameer, the Moderator to begin the process and activate the speakers Session

Moderator:

Sir, thank you so much.

Ladies and Gentlemen,

Going ahead with the very first person on the list of our registered speaker shareholders to raise the queries would be Mr. Hitesh Satish Chandra Doshi.

Thank you so much for joining us at this meeting.

A general request to all the speaker shareholders to please turn on the video and then proceed with the questions if possible.

Mr. Hitesh Satish Chandra Doshi:

Hello. Good afternoon and greetings of the day to everyone. I think I have sent my questionnaire and please accommodate in your questions and answers. Wish you all the best for future sir.

Mr. M M Venkatachalam:

Thank you. Mr. Doshi, we have received your questions, and I think we will address them at the end of the session.

Mr. Hitesh Satish Chandra Doshi:

Thank you so much.

Mr. Muthiah Murugappan :

Thank you, sir.

Moderator:

Thank you so much. Going ahead on the list, we were supposed to have with us Mr. Satish Chandra Shantilal Doshi. Unfortunately, today he couldn't join this meeting.

Hence, going ahead to the next person whom we have with us.

Joining us to raise the queries would be Mr. Sujan Modak.

Mr. Sujan, thank you so much for joining us today. We are pleased to have you. It's time to go ahead with your question, sir.

Mr. Sujan Modak:

You can hear me?

Moderator:

Yes, sir, I can. I can also see you clearly, sir.

Mr. Sujan Modak:

Namaste. Good afternoon, respected Chairman, other Board of Directors. I'm Sujan Modak. I'm attending this meeting from my residence at Kolkata.

Sir, your initial speech was really an informative one. The annual report was also very good.

So, I have a lot of informations and I have a few questions, Sir.

What is the CAPEX program for this year? If you can give us revenue growth guidance for this year.

Due to the West Asia conflict, how much it affected our export business. If you can give a brief on that.

And my final question is regarding the steps taken by the Company to prevent product counterfeiting?

Wish you all the best and see you next year with better results. Before I finish, I'd definitely like to thank Our Company Secretary Mr. Biswa Mohan Rath and his whole team for doing a very good investor services to the investor's community.

Over to you for further proceedings.

Thank you.

Mr. M M Venkatachalam:

Thank you very much, Mr. Modak. We will address these questions at the end of the session. And thank you for appreciating Mr. Rath and his secretarial team's work as well.

Moderator:

Thank you so much.

Ladies and gentlemen, going ahead to the next registered speaker shareholder, we have with us Mr.Suresh Chand Jain.

Suresh ji. Thank you so much for joining us today. It's time we hear from you.

Mr. Suresh Chand Jain:

Can you hear me, sir?

Moderator:

Yes, sir

Mr. Suresh Chand Jain:

Respected Chairman Sir, Esteemed Directors present here, and Fellow shareholders,

Sir, we have happily crossed a golden milestone and reached our 51st AGM. On this joyful occasion, I extend my heartfelt congratulations and welcome to the Murugappa Group and your entire team.

Sir, the way you have worked and progressed deserves appreciation. I would not like to say much more; while conveying my best wishes for the 51st AGM, I would like to conclude my remarks.

I pray to God that you continue to progress and prosper manifold, growing day by day while operating within all regulatory frameworks. My family and I have always supported you.

Thank you, sir.

Mr. M M Venkatachalam:

Thank you, Mr. Suresh Jain ji.

Moderator:

Thank you.

Next, we were supposed to have with us Mr. Amarendra Nath Ray. Unfortunately, he couldn't join this meeting.

Hence going ahead, the next person to be joining us with his queries would be Mr. Kamal Kishore Jhawar.

Mr. Kamal Kishore Jhawar

Hello, can you hear my voice, sir? Okay, thank you.

Chairman Sir and Directors Sir,

My greetings to all of you. I am Kamal Kishore from Hyderabad.

Sir, your chairman's speech was so detailed and well explained. After hearing it, I do not have any questions to ask. The share performance is also very good.

Murugappa Group is not an ordinary group; it is a highly respected and significant group.

Sir, could you please tell us how the year 2026-27 is expected to be in terms of revenue and overall performance?

I would also like to convey my regards to our Company Secretary, Mr. Biswa Mohan Rath. He has been associated with the company for a very long time as Secretary and has provided excellent service.

Sir, I would like to give a suggestion.

Please note it down, Chairman Sir, all Directors, and the Managing Director.

Yours is a very large group with substantial CSR activities. I have been in this field for around 40 years, and I am about to share something that you may not have heard before.

Regarding CSR donations, giving donations is fine. However, nowadays many people create trusts, approach companies, and seek CSR funds. They bring bills and supporting documents, but what is happening is that some of them have turned it into a business.

The question is: where is the money really going? Their business has become collecting money from companies and misusing company funds.

We may not know English well, and you may not know Hindi, but when this was explained to us and we learned about certain cases from companies, our eyes were opened. We were surprised to see that money was supposedly being given to one organization or another, while funds were being diverted and shared among different parties.

Therefore, I am sharing this information with you because yours is a very large group with around 20 to 25 listed companies. Please take special note regarding CSR. The CSR funds that you provide should not be handed over indiscriminately. Ensure that the money reaches the right place. Then the good deeds and benefits of that contribution will accrue to your group, your staff, and the entire organization.

When physical meetings are held, companies usually distribute complimentary gifts. The number of speaker registrations is generally not more than 13 or 14. However, the expenses of these meetings are reflected in the balance sheet under shareholder-related expenses.

In physical meetings, some companies distribute gifts to 20 or 25, or even more participants, but this practice has largely come to an end. My suggestion is that those shareholders who take the time to speak and participate should receive some recognition.

We also speak because we have expectations and an interest in the company.

At the same time, please continue to hold meetings through video conferencing as well.

Sir, please give attention to these matters. We are long-standing shareholders of this group.

Thank you.

Mr. M M Venkatachalam:

Thank you very much. Thank you very much, sir.

Moderator:

Ladies and gentlemen, this was Mr. Kamal Kishore Jhawar.

Next joining with us would be Mr. Jahangir ji.

Mr. Jahangir, Thank you so much for joining us. It is time we take your questions ahead.

Mr. Jehangir Batiwala:

Am I Audible?

Moderator:

Yes, sir.

Mr. Jehangir Batiwala:

Okay. Now good evening to all the dignitaries on the dais.

Sir, your opening remarks are very informative. Hence most of the queries have been answered.

Just wanted to know, What is the roadmap ahead for the next two years?

This time we've not declared dividends. So, when do we plan to come back in the dividend paying list?

Our results also are not satisfactory. But I know that, as you know, ups and downs are there in the company. Therefore, I would not like to get into many details because I know this is a Murugappa Group company and it will bounce back.

And sir, no further queries. Thank you, sir.

Thank you very much for patient hearing.

And I will answer the last speaker. What he just said was that, at least for the speakers, a small gift hamper can be arranged if possible. Sir, you know, we have also waited.

We are very old shareholders of the Murugappa Group. So, just as a token of appreciation, if a small gift hamper can be given, I will be obliged. Thank you.

Mr. M M Venkatachalam:

Thank you, Mr. Jehangir and thank you for your confidence in the group as well.

Moderator:

Ladies and gentlemen, going ahead the next person to be joining us with the queries would be Mr.Jaydip Bakshi.

Mr. Jaydip Bakshi:

Yes. Very Good afternoon. Chairman and Board of Directors. Myself, J. Bakshi, connecting from the city of Kolkata.

First, I convey my thanks to our Company Secretary, Biswa Mohan Rath ji for giving the opportunity to express my views. I also thank the entire secretarial team for conducting this video conference along with the moderator. Sir, the initial speech was very much informative and shared details about our company's present situation.

Also, regarding future growth, I would just like to know that we have different diversified businesses. Which sector is contributing the highest margin share? Kindly share that. Also, please share the capacity expansion plans. What is our thought process regarding the export market, considering the disturbances going on worldwide? Nothing more to add.

I support all the resolutions and wish a happy Independence Day to all present in today's video conference and continue with this VC so that we can get connected every year. Thank you, sir, for the opportunity.

Mr. M M Venkatachalam:

Thank you, Mr. Bakshi.

Moderator:

Thank you. Going ahead on the list we have Mr. Yusuf Yunus Rangwala. I'm pretty sure he joined the meeting. But for some reason he has left early.

Next, we were supposed to have with us Mr. Manjit Singh, Mr. Himanshu Trivedi, Mr. Mahesh Kumar, Bhuban, Mr. Gopal P. and Mr. Jai Chand P to raise the queries.

Unfortunately, these people haven't joined this meeting yet for some reason. Hence the next person to be joining us would be Mr. Mani Sundaram A V. We are ready for your questions to be heard.

Mr. Mani Sundaram A V:

Hello Sir. Are you able to hear me?

Moderator:

Yes sir.

Mr. Mani Sundaram A V:

Very good morning. Good afternoon, sir. EID Parry India Limited 51st Annual General Meeting, is a second generation is running on Very happy. Because the company have teamwork and annual report is very good, sir. And also, MD and the chairman speech have been very good, sir. A lot of CSR activity you have conducted. Very happy. And what about any expansion of plant anywhere. And also, we need plant visit, sir. Thank you. Thanks a lot. Make next year in hybrid AGM sir. Because Covid has been wound up, what reason to continue only video conference. Kindly make next year hybrid meeting, sir. Thank you, sir.

Very good morning. Good afternoon, sir.

EID Parry India Limited's 51st Annual General Meeting. It is very happy to see the second generation running the Company. Because the Company has good teamwork and the annual report is very good, sir. Also, the MD's and the Chairman's speeches have been very good, sir. There are a lot of CSR activities, and you have conducted this meeting by means of video conference.

Do we have any plans for expansion of the plant anywhere? Also, we would like a plant visit.

Thank you.

Please make next year's AGM a hybrid AGM.

As Covid has wound up, what is the reason for continuing only with video conferencing?

Kindly make it a hybrid meeting next year, sir. Thank you, sir.

M. M. Venkatachalam:

Thank you, Mr. Mani Sundaram.

Moderator:

Thank you. So, we have been informed that in place of Mr. P. Jaichand, Mr. Abhishek would be addressing this meeting. We would request the next shareholder to please be available. You have been unmuted, sir.

Mr. Abhishek:

Yes, sir. Can you hear me? Am I audible?

Moderator:

Yes, sir, we can hear you.

Mr. Abhishek:

On the eve of the 51st Annual General Meeting, I trust all is well with you and your family in this challenging situation. Our Company deserves much more respect than the current market cap.

After completing more than a decade of successful operations, achieving profitability, and becoming a brand in the respective segment, I would first like to know what steps the management is taking, to reduce other expenses and whether we are taking part in one-on-one quarterly presentations and meeting with global investors on a regular basis.

At the same time, our EPS is negative 39.80 and the P/E ratio is negative 25.35. In such circumstances, how is the management planning to improve the same in the years to come? I would like to know from you, sir.

And after the 2023 interim dividend, we have not received any dividend from the management. Is the management in a better position to reward the minority shareholders in the years to come? I would like to know from you, sir.

And even though the EPS, P/E ratio and return ratios are negative, our shares are sustaining in the market. We do appreciate that our Company has good value in the market, it has performed well on the stock exchanges, and EID Parry is a leading brand in the sugar industry.

So, the management has to act proactively, so that in the future the brand can sustain in the market and the shareholders will be rewarded again. And even though other sugar companies are performing better, why is our Company declining? We have successfully completed our golden jubilee.

And shareholders have a lot of expectations from the management. I hope that the management will fulfil the wishes and expectations of the minority shareholders in the years to come. Nothing much more to ask.

Sir, kindly arrange a plant visit for the shareholders, as and when, if feasible. I wish the Company and the Board of Directors great success and prosperity in the future.

Thank you for giving me this opportunity, sir. Hope to see you in an upcoming hybrid meeting.

Thank you.

Mr. M M Venkatachalam:

Thank you Mr. Abhishek.

Moderator:

Thank you so much.

Ladies and gentlemen.

I previously called upon speaker shareholder Mr. Yusuf Yunus Rangwala, who has rejoined this meeting. We would like to hear from him now, Mr. Yusuf.

Mr. Yusuf Yunus Rangwala:

Can you hear my voice Sir?

Moderator:

Yes Sir.

Mr. Yusuf Yunus Rangwala:

Very fantastic company and very close to my heart, sir. I am from Mumbai and I came to Chennai about two years back. I visited your factory.

The people are excellent and very polite. I am very happy, sir.

EID Parry is one of the well-known sugar companies.

Sir, can you arrange a small packet of your world-famous EID Parry sugar for my home use? This is my humble request, sir.

This is a Murugappa Group company and I never miss attending the Company's meetings.

Your secretarial team is very good and very polite. They called me because today there are so many meetings, but I left all the other meetings and joined this one, sir.

Sir, I would like to know the total number of employees working at the factory. If possible, can you arrange a factory visit? This is my humble request, sir. If a factory visit cannot be arranged, please organize a get-together. Please call me there. I would like to meet you, sir, and have a photograph with you. It is my humble request.

The secretarial team is very good and very polite. I am very happy with the Company. Once again, wishing you all the very best, sir.

Mr. M M Venkatachalam:

Thank you very much Mr Yusuf.

Moderator:

Thank you.

Ladies and Gentlemen, proceeding ahead next on the list we were supposed to be joined by Mr.Prakash Kumar Galada, Ms. P. Shyam Sundari, Ms. Archana J, Ms. J Aarti and Mr. P Gangataran.

Unfortunately, all these registered speaker shareholders did not join the meeting.

Hence all the questions from all the registered speaker shareholders are now taken, we would like to go ahead to the board room to help us with the answers on the same.

The Q and A session concludes here. The answers to follow. Thank you.

Mr. M M Venkatachalam:

Thank you. Mr. Sameer, may I request Mr. Muthiah Murugappan to answer some of the questions?

Mr. Muthiah Murugappan, CEO:

Thank you, Chairman. Very good afternoon to everyone. I will address some of the questions which have been tabled here. There have been some questions around the outlook for FY-27 and FY-28.

The CAPEX program for this year as well as the export market outlook. These questions have been asked by Mr. Sujan Modak, Mr. Jehangir, Mr. Jaydeep Bakshi and Mr. Mani Sundaram.

So, I will address these questions to start with. In terms of the outlook for FY-2026-27, FY-2026-27 is looking to be a challenging year.

The sugar balance is probably at its lowest in the last four years. This has of course taken sugar pricing up temporarily. We expect this to settle down once the crushing starts. In terms of ethanol, the country has reached a blend level of 20%.

We estimate that these blend levels will hold for some period of time. There is still a multi stakeholder dialogue in terms of how these blend levels move up and in what time frame they move up. Currently there is also an overcapacity situation in ethanol wherein there's significantly more capacity in the country than there is demand. So, we will be closely watching this going forward.

Lastly, in terms of climate, we are in the midst of an El Nino year. June rainfall was deficient. There has been a pickup in July. We hope that rainfall will remain steady in August and September.

This will be good for the crop. Any deficits in rainfall could impact yields. So, this is how we see FY-27.

Sujan Modak ji we don't give a revenue guidance, so I will refrain from that.

In terms of the CAPEX program, we have completed our ethanol CAPEX over the last couple of years.

So, there's no real significant CAPEX at this point in time. We don't see much CAPEX next year as well.

The only CAPEX we are doing this year is on the jaggery plant in one of our units in Karnataka. And there were also some questions about the West Asia crisis and its impact on exports.

We don't really export too much from the sugar and ethanol business. On the nutraceutical business we do exports to Europe, US.

There are no exports really due to West Asia, so there isn't much of an impact in the first quarter. We have seen some cost impact on account of the West Asia crisis around input costs.

There have been some questions in terms of our CSR from Kamal Kishore Ji. The Murugappa Group has a CSR foundation called AMM foundation through which we channel CSR funding.

The MM foundation does very good work on education, healthcare, environment and sport and youth development.

Jehangir ji, you had mentioned your concerns on the results as well as on dividends and I think Abhishek ji had also talked about concerns on certain key financial metrics as well as around dividends.

Abhishek Ji, you also mentioned in comparison to other sugar companies, why is our performance lagging? I will answer these queries.

Our sugar operations are spread across three states, Tamil Nadu, AP as well as in Karnataka. Karnataka is a very strong operation because yields and recoveries are very strong in Karnataka.

In AP and Tamil Nadu, we do have a challenge around recoveries. Also, around cane planting in both these states is on a dwindling trend.

This has lowered capacity utilization and hence consequent costs have also moved up. This is the challenge that we are facing.

We're doing a lot of work around improving efficiencies and bringing costs down and right sizing our operation and as we progress with this, I'm sure we'll be able to deliver stronger financial results in the coming point in time.

I think the entire management team and teams across the field and plants are working on this.

Hitesh Bhai, thank you for your questions. I will also address them starting with your question on the Tamil Nadu and AP operations.

As just mentioned, cane planting has been dwindling in both these States, so we are doing our bit to right size. These operations focused on efficiency as well as on cost.

Do we expect grain availability to improve? - We're not seeing that at the current point in time.

I think we'll have to see how the monsoon plays out to see if cane planting, you know, continues to move up.

You've spoken about the Karnataka operations being strong and how the management is thinking about a more longer-term mix, service assets and capacity expansion in this region. As mentioned, the Karnataka operations are very strong.

We have invested significantly in the Karnataka operations and we will continue to focus on its efficient running. There are no immediate CAPEX plans given we have just completed our CAPEX on the ethanol front.

You've asked about El Nino conditions and I think that had just been clarified as well.

We hope that the back half of the monsoon in August and September is strong.

You have also asked about over capacity in the ethanol segment and how EID Parry is addressing the same. We have multi feedstock distilleries and also a multi product mix wherein we make ENA as well as ethanol.

So this is how we balance this current situation.

We do realize that there is a significant amount of over-capacity in terms of distillery capacity which has been created to serve the ethanol blending program.

We will have to remain patient, focus on cost and efficiency now, until the program settles down and demand position improves.

You also asked about the ethanol blending levels. As already mentioned this remains at 20% for now and there is a multi-stakeholder dialogue which is ongoing to see if these blend levels will move up.

There's also been some policy which has been favourable towards flex fuel vehicles, but we expect that build to take number of years to play out.

In terms of the consumer product portfolio, you've spoken about the rationalization and you've asked about the revenue contribution and the growth of the continuing versus the discontinued product lines over the last two years and how the company sees the sweetener and the non-sweetener business evolving over the short and medium term in terms of revenue and margins.

In terms of the product lines, yes, we have moved away from the bulk part of the business both on the sweetener side and the non-sweetener side. This was a purposeful recalibration to focus on higher margin business and build a healthier business model going forward.

This has yielded good results in the first quarter. You would have seen our numbers being reported. You will see our investor presentation as well.

The absolute contribution margin pool on account of this recalibration has moved up despite fall in revenues with the expansion of higher margin products, expansion of distribution of higher margin products and the launch of new products. We expect this trend to continue, and we expect to build a stronger and more profitable business model going forward.

Further, on the consumer product business, you've spoken about our commentary to grow organically as well as inorganically in adjacent categories. Yes, we would like to grow both organically and inorganically.

As mentioned in investor commentary, we have identified culinary convenience, and ethnic snacking as two growth areas. We continue to evaluate how we can enter these segments in the coming years.

Apart from building the sweetener segment captively, you've spoken about the jaggery and the Dals processing which we are doing in house. You've asked about the level of investment which is required for both work streams and when we expect a meaningful contribution to revenue and profitability.

Jaggery is a very important product which is why we have one plant which is housed in one of our sugar mills in Tamil Nadu. A plant which is much larger in capacity is coming up in Karnataka.

We expect that to be operational in the next six months. This is a strong category. It's a traditional Indian sweetener which we see will help us build the consumer product portfolio.

On the Dhals front we have some leased capacity which is based in Chennai. We will first focus on sweating this capacity out before we can look at any expansion.

We do foresee that by the end of FY-2026-27 both will be making a meaningful impact to the overall build of the business. Now you've asked for an update on the sugar refinery business following the restructure and closure of operations.

Should the shareholders expect any further losses or one-time costs beyond the provisions already recognized? The refinery business has initiated the process to exit the SEZ operations and has received an in-principal approval from the authorities.

Formal approval from the SEZ authorities is currently under process and clearance from the MOEF has also been initiated. From a cost perspective, a significant portion of the one-time costs have already been provided for as of 31 March FY-2025-26 beyond the sales and earnings achieved in Q1. F-27.

These costs to be considered for FY-2026-27 and FY-2027-28 include personal costs, expenses required to maintain operations during the closure process, and finance cost on the proposed borrowings from the parent company. You asked about the medium-term roadmap for the nutraceutical business including the key growth drivers, investment requirements and the revenue and margin potential over the next three to five years.

Regarding the Nutraceutical business, we don't have too much of investment planned. In both the India operations as well as at in the US subsidiary.

The India operations continue to operate stably. The US subsidiary has had a better last couple of months and a strong Q1 as you've seen from the results.

New product launches in the US are starting to play out and will serve the company well. This trajectory will continue and enable us to have the right value creation going forward.

You have lastly asked about the investment in Coromandel and how the board views this strategic holding going forward and should the shareholders expect any further monetization or change in companies' approach to this investment. There is no such discussion at this point in time.

I think I've covered all the questions queried by all of the shareholders.

Thank you.

Mr. M M Venkatachalam, Chairman:

I think all the questions and comments were covered.

So now I request the members who have not yet voted to exercise their vote.

The e-voting will end 15 minutes from the conclusion of this meeting.

Mr. R. Sridharan, Scrutinizer would consolidate the results of the remote E-voting and the electronic voting at this meeting and then submit his report.

The results along with the scrutinizer report will be placed on the company's website, the website of the National Securities Depository Limited, and will also be communicated to the stock exchanges within two working days.

I once again thank all the members for taking their time to join this meeting, and I also thank our team and the NSDL for conducting this AGM in a seamless way.

I thank all my colleagues on the Board.

With your consent, the members of the board, the senior management and I would leave the meeting at this point.

Ladies and Gentlemen! That concludes the business of the meeting and I thank all of you for your participation and declare that the meeting is closed.

I wish all of you to be safe and in good health. Thank you.